

New Hampshire Fact Book

Compiled by:



**Public Service
of New Hampshire**

The Northeast Utilities System

**Economic and Community Development Division
Public Service of New Hampshire (PSNH)
*“Helping Businesses Prosper”***

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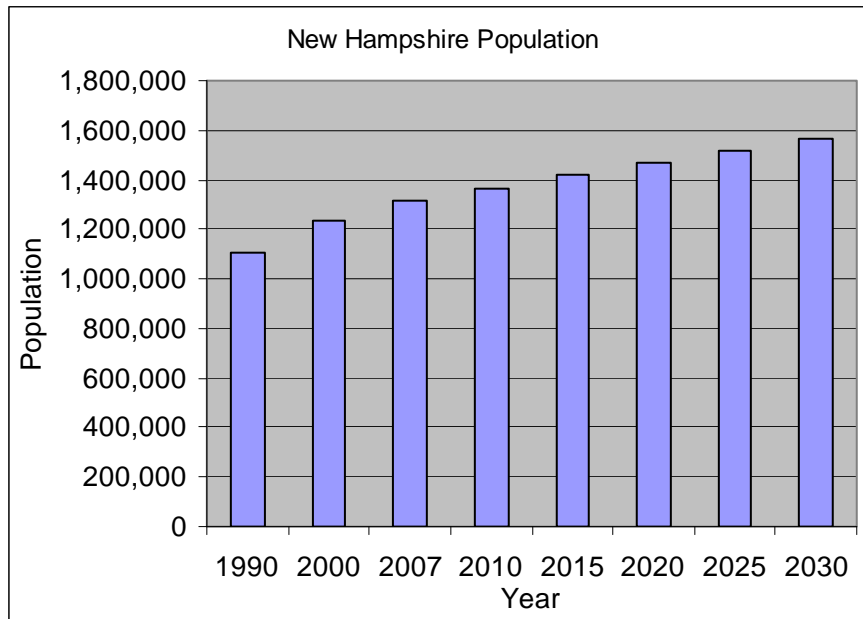
Introduction

The New Hampshire Fact Book is a compilation of public available data sources about the state of New Hampshire by Public Service of New Hampshire's (PSNH) Economic and Community Development Division. It was developed as a tool for economic development professionals to use when deciding where to locate a new or expanding facility. All information is believed to be accurate and from reliable sources. PSNH is not responsible for inaccurate data represented in this publication.

Demographics

Population

	Census	Census	Present Year	Projection				
	1990	2000	2007	2010	2015	2020	2025	2030
Population	1,109,252	1,235,786	1,315,828	1,365,178	1,419,880	1,470,012	1,520,059	1,564,925



Sources:

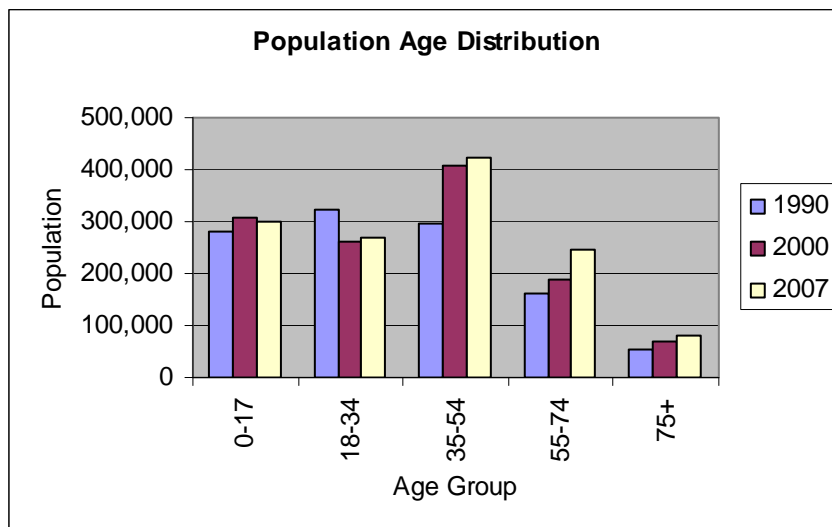
U.S. Census Bureau, 1990 and 2000 Census

U.S. Census Bureau, American Community Survey, 2007 estimate

New Hampshire Office of Energy and Planning, 2010 – 2030 projections

Age Distribution

	Census	Census	Present Year	Projection				
	1990	2000	2007	2010	2015	2020	2025	2030
0-17	279,123	308,901	298,598	300,653	293,618	293,392	300,230	307,832
% of Total	25.2%	25.0%	22.7%	22.0%	20.7%	20.0%	19.8%	19.7%
18-34	322,050	262,610	270,971	274,890	291,869	295,337	289,684	285,531
% of Total	29.0%	21.3%	20.6%	20.1%	20.6%	20.1%	19.1%	18.2%
35-54	295,036	406,250	421,395	392,055	350,742	324,805	329,193	350,246
% of Total	26.6%	32.9%	32.0%	28.7%	24.7%	22.1%	21.7%	22.4%
55-74	159,896	188,632	244,815	320,481	399,979	452,952	459,063	435,487
% of Total	14.4%	15.3%	18.6%	23.5%	28.2%	30.8%	30.2%	27.8%
75-Older	53,147	69,393	80,049	77,099	83,672	103,526	141,889	185,829
% of Total	4.8%	5.6%	6.1%	5.7%	5.7%	5.9%	7.6%	9.9%
Median Age	32.7	37.1	39.8					



Sources:

U.S. Census Bureau, 1990 and 2000 Census

U.S. Census Bureau, American Community Survey, 2007 estimate

New Hampshire Office of Energy and Planning, 2010 – 2030 projections

Gender Composition

	1990	2000	2007
Male	543,512	608,140	647,176
Female	565,740	627,646	668,652

Sources:

U.S. Census Bureau, 1990 and 2000 Census

U.S. Census Bureau, American Community Survey, 2007 estimate

Race/Ethnic Origin

Race/Ethnic Origin	1990	2000	2007
White	1,087,433	1,186,851	1,244,516
Black	7,198	9,035	13,340
American Indian, Eskimo, or Aleutian	2,134	2,964	3,644
Asian or Pacific Islander	9,343	16,302	25,204
Other Race	3,144	7,420	9,805
Hispanic Origin	11,333	20,489	31,410

Sources:

U.S. Census Bureau, 1990 and 2000 Census

U.S. Census Bureau, American Community Survey, 2007 estimate

Households

	1990	2000	2007
Number of Households	411,387	474,606	501,505
Median Household Income	36,329	49,467	62,369
Household Income Distribution			
Under - \$35,000	196,119	157,970	128,437
\$35,001 - \$50,000	89,834	81,875	67,395
\$50,001 - \$75,000	81,270	109,447	102,524
\$75,001 - Above	44,164	125,458	203,149

Sources:

U.S. Census Bureau, 1990 and 2000 Census

U.S. Census Bureau, American Community Survey, 2007 estimate

Migration

Year	00-01	01-02	02-03	03-04	04-05	05-06	06-07
Net Migration	10,681	7,851	5,852	3,187	2,646	2,236	-298

Source: New Hampshire Office of Energy and Planning, State Data Center

Educational Attainment

Workforce Education Attainment (25-64 Years of Age)	1990	2000
Under - 12 Years	17.9%	12.6%
12 - 15 Years	57.8%	28.6%
12 Years Only	31.7%	30.1%
Some College	18.0%	20.0%
Associate Degrees	8.1%	8.7%
Subtotal (Less than Bachelor's degree)	75.6%	71.3%
College Graduates		
16 Years - More	8.0%	10.0%
16 Years Only	16.4%	18.7%
Total (Bachelor's degree or more)	24.4%	28.7%

Source: U.S. Census Bureau, 1990 and 2000 Census
e - estimate

Income

Income	1990	2000	2008
Personal Income (millions)	\$22,817	\$41,429	\$56,356
Per Capita Personal Income	\$20,512	\$33,401	\$42,830

Source: U.S. Department of Commerce, Bureau of Economic Analysis

Labor Market

Labor Force Characteristics

Labor Force	2004	2005	2006	2007	2008	2009 (Apr)
Civilian Labor Force	715,556	723,402	732,838	738,212	738,858	742,388
Employed	687,856	697,121	707,129	712,231	710,623	699,075
Unemployed	27,700	26,282	25,709	25,981	28,235	43,313
Unemployment Rate (%)	3.9	3.6	3.5	3.5	3.8	5.8

Source: Bureau of Labor Statistics

Labor Participation Rate

Gender	Percentage (%)
Male	76.3
Female	65.6
Total	70.8

Source: Bureau of Labor Statistics, Geographic Profile of Employment and Unemployment, 2008

Employment by Industry

Industry	Total Number Employed, NSA (000s)				% of Total Employed Persons			
	1990	2000	2008	2016	1990	2000	2008	2016
Natural Resources & Mining	0.9	1.0	1.1	2.6	0.2%	0.2%	0.2%	0.3%
Construction	22.2	24.9	25.7	33.5	4.4%	4.0%	4.0%	4.5%
Manufacturing	98.5	102.5	75.7	74.4	19.4%	16.5%	11.7%	10.0%
Trade, Transportation & Utilities	109.9	137.1	140.1	158.3	21.6%	22.0%	21.7%	21.3%
Wholesale Trade	20.0	25.7	28.0	31.9	3.9%	4.1%	4.3%	4.3%
Retail Trade	76.9	94.6	97.1	105.4	15.1%	15.2%	15.0%	14.2%
Information	10.5	13.9	12.5	13.8	2.1%	2.2%	1.9%	1.9%
Financial Activities (FIRE)	32.9	34.1	38.0	47.7	6.5%	5.5%	5.9%	6.4%
Professional & Business Services	36.6	58.6	66.7	77.4	7.2%	9.4%	10.3%	10.4%
Educational & Health Services	61.5	83.9	105.4	131.8	12.1%	13.5%	16.3%	17.7%
Leisure & Hospitality	45.0	58.2	63.7	75.7	8.9%	9.4%	9.9%	10.2%
Other Services	17.6	23.9	22.1	25.2	3.5%	3.8%	3.4%	3.4%
Government	72.6	83.5	95.0	102.6	14.3%	13.4%	14.7%	13.8%
Total	508.0	622.0	645.8	742.9				

Sources: Bureau of Labor Statistics, NH Employment Security, New England Economic Partnership (NEEP)

Employment by Occupation

Occupation	2007	2008	%-Chg
All Occupations	627,570	632,590	0.8%
Management Occupations	32,890	34,270	4.2%
Business and Financial Operations Occupations	27,490	28,090	2.2%
Computer and Mathematical Occupations	16,620	17,070	2.7%
Architecture and Engineering Occupations	12,420	12,380	-0.3%
Life, Physical, and Social Science Occupations	4,140	4,280	3.3%
Community and Social Services Occupations	7,560	7,300	-3.4%
Legal Occupations	3,280	3,190	-2.7%
Education, Training, and Library Occupations	45,530	46,330	1.8%
Arts, Design, Entertainment, Sports, and Media Occupations	5,700	5,750	0.9%
Healthcare Practitioners and Technical Occupations	31,900	33,170	4.0%
Healthcare Support Occupations	14,860	15,990	7.6%
Protective Service Occupations	10,580	10,710	1.2%
Food Preparation and Serving Related Occupations	52,930	53,700	1.5%
Building and Grounds Cleaning and Maintenance Occupations	19,740	19,910	0.9%
Personal Care and Service Occupations	13,850	14,500	4.7%
Sales and Related Occupations	80,560	80,100	-0.6%
Office and Administrative Support Occupations	108,740	110,700	1.8%
Farming, Fishing, and Forestry Occupations	840	710	-15.5%
Construction and Extraction Occupations	25,950	24,450	-5.8%
Installation, Maintenance, and Repair Occupations	26,390	25,740	-2.5%
Production Occupations	49,780	49,390	-0.8%
Transportation and Material Moving Occupations	35,820	34,860	-2.7%

Source: NH Employment Security, '08&'07 New Hampshire Occupational Employment & Wages

Commute Times

Commute Times	Number of Commuters	Percent (%)
Less than 15 Minutes	202,268	29.9%
15 - 29 Minutes	214,508	31.6%
Over 30 Minutes	226,747	33.5%
Worked at Home	33,904	5.0%

Source: US Census Bureau, 2007

Wages by Industry

Industry	Establishments	Average Annual Employment	Average Weekly Wage
Total, Private plus Government	45,426	630,608	\$821.57
Agriculture/Forestry/Fishing	251	2,048	\$508.51
Mining	67	654	\$955.86
Utilities	98	2,485	\$1,533.24
Construction	4,366	27,846	\$891.17
Manufacturing	2,162	75,948	\$1,032.52
Wholesale Trade	4,962	28,217	\$1,332.77
Retail Trade	6,110	96,974	\$500.21
Transportation and Warehousing	883	12,477	\$670.47
Information	695	12,587	\$1,330.14
Finance and Insurance	2,083	28,205	\$1,258.15
Real Estate and Rental and Leasing	1,421	7,839	\$1,071.53
Professional and Technical Services	5,105	30,721	\$1,328.73
Management of Companies and Enterprises	363	8,161	\$1,358.36
Administrative and Waste Services	2,977	28,402	\$717.56
Educational Services	633	16,975	\$889.51
Health Care and Social Assistance	3,507	81,735	\$858.24
Arts, Entertainment, and Recreation	716	13,376	\$376.25
Accommodation and Food Services	3,323	58,226	\$319.47
Other Services (Except Public Admin)	3,527	20,261	\$580.94
Government	1,951	77,087	\$788.81

Source: Bureau of Labor Statistics: 2008

Largest Employers

Top 30 Manufacturing Companies Based on Number of Employees, 2008

Rank	Company NH HQ or Major Location	Employees	Parent Company	Products
1	BAE Systems Nashua, NH	4,700	BAE Systems London, United Kingdom	Major producer of aircraft and self protection systems and tactical, surveillance and intelligence systems for all branches of the armed forces www.eis.na.baesystems.com
2	Osram Sylvania Inc. Hillsboro, NH	1,350	Osram GmbH Munchen, Germany	Manufacturer of halogen, HIO, neon, and incandescent light sources for the auto, aviation, and electrical industries www.sylvania.com
3	Freudenberg-NOK Bristol, NH	1,149	Freudenberg & Co. Weinheim, Germany	Manufactures seals and custom-molded products www.freudenberg-nok.com
4	General Electric Meter Business Somersworth, NH	1,035	General Electric Co.	Electricity meters, metering systems, instrument transformers www.ge.com
5	N.H. Ball Bearings Inc.- Hi-Tech Division Peterborough, NH	1,028	Minebea Co. Ltd. Tokyo, Japan	Manufacturer of bearings and bearing products www.nhbb.com
6	Goss International Americas Inc. Dover, NH	1,000	Goss International Inc.	Mfr. of web offset printing presses and finishing systems for the magazine, catalog, commercial, advertising insert, directory and newspaper markets www.gossinternational.com
7	Thermo Fisher Scientific Portsmouth, NH	925	Thermo Fisher Scientific	Provider of supplies, instruments, and consumables for scientific research and clinicians. www.thermofisher.com
8	Sturm, Ruger & Co. Inc. Newport, NH	950	Sturm, Ruger & Co. Inc.	Designs and manufactures firearms and investment castings in ferrous alloys and titanium www.ruger.com
9	Timken Aerospace Lebanon, NH	765	The Timken Company	Manufacturers super precision bearings. www.timken.com
10	Hitchiner Manufacturing Co. Inc. Milford, NH	763		Manufacturers ferrous castings including custom machining. www.hitchiner.com

Rank	Company NH HQ or Major Location	Employees	Parent Company	Products
11	Hypertherm Inc. Hanover, NH	750		Manufacturer of plasma arc cutting equipment www.hypertherm.com
12	The Timberland Co. Stratham, NH	750	The Timberland Company	Designs, engineers, markets, distributes and sells premium-quality footwear, apparel, and accessories for men, women and children www.timberland.com
13	FCI USA Inc. Manchester, NH	659	AREVA Group Paris, France	Manufacturer and sells electrical connectors and system designed tooling www.fciconnect.com
14	Lonza Biologics Inc. Portsmouth, NH	650	Lonza Group Ltd. Basel, Switzerland	Manufacturer of therapeutic monoclonal antibodies and recombinant proteins from mammalian cell cultures www.lonzagroup.com
15	Smiths Medical Keene, NH	630	Smiths Group plc London, UK	Manufacturer of disposable medical devices and hospital supplies www.smiths-medical.com
16	Harvey Industries Londonderry, NH	565	Harvey Industries Inc.	Manufacturer and distributor of exterior building products www.harveyind.com
17	Timken Super Precision Kenne, NH	506	The Timken Company	Manufactures super precision bearings. www.timken.com
18	MARKEM Corporation Keene, NH	500	Dover Corporation	Manufacturer of marking/printing machines, printing inks, type and plates www.markem.com
19	Velcro USA Manchester, NH	500	Velcro Industries NV Curacao Netherlands Antilles	Manufacturer of hook and loop fasteners and related products for industry and consumer www.velcro.com
20	Sanmina-SCI Corporation Manchester, NH	430	Sanmina-SCI Corporation	Electronics manufacturing services and printed circuit board fabrication. www.sanmina-sci.com
21	Hutchinson Sealing Systems Inc. Newfields, NH	427	Hutchinson	Design and manufacturer of rubber and plastic sealing systems for auto, OEM, and other products. www.hutchinsonrubber.com
22	Stonyfield Farm Inc. Londonderry, NH	420	Stonyfield Farm Inc.	Celebrating 25 th year- World's leading organic yogurt maker and produces organic yogurt smoothies, cultured soy, ice cream and organic milk www.stonyfield.com
23	Anheuser-Busch Inc. Merrimack, NH	410	Anheuser-Busch Inc.	Brewery www.anheuser-busch.com

Rank	Company NH HQ or Major Location	Employees	Parent Company	Products
24	Coca-Cola Bottling Co. of N.E. Inc. Bedford, NH	408	Kirin Holdings Co. Toyko, Japan	Soft drink manufacturing and distribution www.coca-cola.com
25	Benchmark Electronics Hudson, NH	400	Benchmark Electronics Inc.	Manufacturer of high quality circuit assemblies and fully integrated products www.bench.com
26	Pike Industries Inc. Belmont, NH	400	CRH plc Dublin, Ireland	Provider of asphalt and stone products www.pikeindustries.com
27	Lindt & Sprungli Stratham, NH	382	Lindt & Sprungli AG Kilchberg, Switzerland	Premium chocolate manufacturing, retail, wholesale www.lindt.com
28	Autodesk Inc. Manchester, NH	365	Autodesk Inc.	Leading supplier of architecture, engineering, and construction application software for professionals and consumers worldwide
29	New England Wire Technologies Corp. Lisbon, NH	360	The M Corporation	Manufacturer of electrical/electronic wire and cable www.newenglandwire.com
30	Axsys Technologies IR Systems Nashua, NH	357	Axsys Technologies IR Systems	Manufacturer of thermal imaging cameras and equipment www.axsys.com

Source: New Hampshire Business Review / Book of Lists 2009

Top 15 NH-based Public Companies Based on Sales

Rank	Company NH HQ or Major Location	Sales Employees	Type of Company Web Address
1	PC Connection Inc. Merrimack, NH	\$1.785 billion 1,037	Provider of information technology products and services www.pconnection.com
2	The Timberland Company Stratham, NH	\$1.435 billion 750	Designs, engineers, markets, distributes & sells premium-quality footwear, apparel, and accessories www.timberland.com
3	Standex International Corp. Salem, NH	\$697 million 50	Diversified mfg. www.standex.com
4	Brookstone Inc. Nashua, NH	\$563 million 256	Mail order marketer www.brookstone.com
5	Skillsoft PLC Nashua, NH	\$281 million 253	Provides internet-based training courses and software www.skillsoft.com
6	Nashua Corporation Nashua, NH	\$273 million 110	Provider of office products www.nashua.com
7	Unitil Corporation Hampton, NH	\$263 million 291	Registered public utility holding company with subsidiaries providing electric services in NH www.unitil.com
8	Presstek Inc. Hudson, NH	\$255 million 206	Manufacturer of environmentally responsible high tech digital imaging solutions www.presstek.com
9	Bottomline Technologies Inc. Portsmouth, NH	\$131 million 226	Financial resource management; develops software for electronic payments, billing, etc. www.bottomline.com
10	Bentley Pharmaceuticals Inc. N. Hampton, NH	\$125 million 25	A specialty pharmaceutical company focused on generic pharmaceutical products & advanced drug delivery technologies www.bentleypharm.com
11	Micronetics Hudson, NH	\$33 million 60	Manufacturer of high performance wireless components www.micronetics.com
12	Stocker Yale Salem, NH	\$30 million 20	Developer/manufacturer of high-quality specialty optical fiber, optical networking components and specialized illumination systems www.stockeryale.com
13	Pennichuck Corporation Nashua, NH	\$30 million 98	Water utility www.pennichuck.com
14	iCAD Inc. Nashua, NH	\$27 million 52	Provider of CAD solutions for early identification of cancer www.icadmed.com
15	Environmental Power Corp. Portsmouth, NH	\$1.175 million 11	Clean energy production facilities www.environmentalpower.com

Source: New Hampshire Business Review / Book of Lists 2009

Education

Four-Year Institutions

Institution	Control	Total Enrollment	Full Time	Part Time	Undergraduate Full-Time	Graduate Full-Time
University of New Hampshire 105 Main Street, Thompson Hall Durham, NH 03824	Public	14,902	12,695	2,207	11,368	1,327
Plymouth State University 17 High Street Plymouth, NH 03264-1595	Public	6,499	4,223	2,276	4,082	141
Southern New Hampshire University 2500 North River Road Manchester, NH 03106-1045	Independent	6,417	4,141	2,276	3,044	1,097
Dartmouth College 6004 Parkhurst Hall 204 Hanover, NH 03755-3529	Independent	5,858	5,722	103	4,085	1,637
Keene State College 229 Main Street Keene, NH 03435-1506	Public	5,036	4,516	510	4,478	38
Hesser College 3 Sundial Avenue Manchester, NH 03103	Independent	3,269	2,044	1,225	2,044	n/a

Institution	Control	Total Enrollment	Full Time	Part Time	Undergraduate Full-Time	Graduate Full-Time
Franklin Pierce University 40 University Drive Rindge, NH 03461-0600	Independent	2,603	2,077	526	1,897	180
River College 420 Main Street Nashua, NH 03060-5086	Independent	2,175	641	1,134	922	119
Saint Anselm College 100 St. Anselm Drive, Ste. 1729 Manchester, NH 03102-1310	Independent	1,965	1,914	51	1,914	n/a
Granite State College 8 Old Suncook Road Concord, NH 03301	Public	1,505	480	1,025	458	22
New England College 26 Bridge Street Henniker, NH 03242	Independent	1,460	1,060	400	1,011	49
University of New Hampshire-Manchester 400 Commercial Street Manchester, NH 03101-1113	Public	1,085	547	538	542	5
Daniel Webster College 20 University Drive Nashua, NH 03063-1300	Independent	967	909	58	815	94
Colby-Sawyer College 541 Main Street New London, NH 03257-4648	Independent	950	930	20	930	n/a

Institution	Control	Total Enrollment	Full Time	Part Time	Undergraduate Full-Time	Graduate Full-Time
Antioch/New England Graduate School 40 Avon Street Keene, NH 03431	Independent	862	661	201	n/a	661
Franklin Pierce Law Center 2 White Street Concord, NH 03301	Independent	456	455	1	n/a	455
New Hampshire Institute of Art 148 Concord Street Manchester, NH 03104-4858	Independent	310	268	42	268	n/a
Chester College of New England 40 Chester Street Chester, NH 03036-4331	Independent	227	201	26	201	n/a
Thomas More College of Liberal Arts 6 Manchester Street Merrimack, NH 03054	Independent	98	98	n/a	98	n/a
Magdalen College 511 Kearsarge Mtn. Road Warner, NH 03278-9206	Independent	68	68	0	68	n/a

Source: N.H. Postsecondary Education Commission (Ranked by total enrollment – Spring 2009)

Two-Year Institutions

Institution	Control	Enrollment
N.H. Technical Institute 31 College Drive Concord, NH 03301-7400	Public	3,522
Manchester Community College 1066 Front Street Manchester, NH 03102	Public	2,133
Great Bay Community College 277R Portsmouth Avenue Stratham, NH 03885	Public	2,053
Nashua Community College 505 Amherst Street Nashua, NH 03061-2052	Public	1,819
Lakes Region Community College 379 Belmont Rd Laconia, NH 03246	Public	1,098
White Mountains Community College 2020 Riverside Dr Berlin, NH 03570	Public	1,006
River Valley Community College One College Dr Claremont, NH 03743	Public	948
McIntosh College 23 Cataract Ave Dover, NH 03820	Independent	844
Lebanon College 15 Hanover Street Lebanon, NH 03766	Independent	261
St. Joseph School of Nursing 5 Woodward Dr Nashua, NH	Private	106

Source: N.H. Postsecondary Education Commission (Ranked by total enrollment – Spring 2009)

Non-Degree Granting Institutions

Institution	Date Founded	Area of Vocational Certification
All Dogs Academy All Dogs Gym & Inn 505 Sheffield, NH 03101	2003 Independent For Profit	Professional Dog Training Dog Grooming
American Red Cross 2 Maitland St Concord, NH 03301	1992 Independent Not for Profit	LNA Phlebotomy
American Red Cross – NH West 83 Court Street Keene, NH 03431	2003 Independent Not for Profit	LNA MNA Phlebotomy Certified Clinical Medical Assistant
American Red Cross 28 Concord Street Nashua, NH 03064	1917 Independent Not for Profit	LNA Train the Trainer
American Red Cross 4 Arboretum Drive Newington, NH 03801	2005 Independent Not for Profit	LNA CPR for Professionals
Animal Behavior College Inc. 9249 Reseda Blvd #106 Northridge, CA 91324	2001 Independent For Profit	Dog Obedience Veterinary Assisting
Assistive Technology Institute, ATI 35 Industrial Way, Suite 150 Rochester, NH 03867	2006 Independent For Profit	Computer Training Technology to assist individuals who are blind/low vision and learning disabled.

Institution	Date Founded	Area of Vocational Certification
Associated Training Services of New Hampshire 5 Industrial Dr Brentwood, NH 03833	2004 Independent For Profit	Heavy Equipment
At-Home Professions 2001 Lowe St Fort Collins, CO 80525	1981 Independent For Profit	Medical Transcription Program is correspondence
Baran Institute of Technology 97 Newberry Rd East Windsor, CT 06088	1992 Independent For Profit	Automotive technology Electrical HVAC/R Motorcycle Welding
Becker Professional Review One Tower Lane, Suite 1000 Oakbrook, IL 60181	1957 Independent For Profit	CPA & CFA State Exam preparation
Blended Solutions Technical Institute 1000 Elm St, 1 st Floor Manchester, NH 03101	1992 Independent For Profit	Computer Graphics Accounting Medical Office Certified Billing Coding
Boatwise LLC Marine Training 72 Woodman Rd South Hampton, NH 03827	1990 Independent For Profit	Marine Training

Institution	Date Founded	Area of Vocational Certification
Boston Bartender School of America 142 Main St Nashua, NH 03060	1987 Independent For Profit	Bartending
CAD Technical 333 Winding Hill Rd Northwood, NH 03261	2003 Independent For Profit	Computer (AutoCAD)
CALCampus PO Box 132 99 W. Main Street Rindge, NH 03461	1986 Independent For Profit	Business Management Computer General Ed. Paralegal TESOL Programs Continuing Ed. Programs
CareMed Educational Services LLC 24 Southmayd St, PO Box 455 Campton, NH 03264	2005 Independent For Profit	LNA LPN Train the Trainer
Chez Boucher Cooking School 32 Depot St, Unit 1 Hampton, NH 03842	2003 Independent For Profit	Cooking
Cinderella Career & Modeling 50 Queen City Ave #A2 Manchester, NH 03103	1964 Independent For Profit	Modeling School

Institution	Date Founded	Area of Vocational Certification
Clinical Career Training, LLC PO Box 19 Bristol, NH 03222	2002 Independent For Profit	LNA, MNA
CompuMaster 6900 Squibb Rd Mission, KS 66202	1989 Independent For Profit	Educational Seminars
Computer-Aided Products 794 E. Industrial Park Drive Manchester, NH 03109	2004 Independent For Profit	Computer
Concord Hospital 250 Pleasant Street Concord, NH 03301	1970 Independent Not For Profit	Surgical Technology Program
Cross Country Education, LLC 9020 Overlook Blvd, Suite 140 Brentwood, TN 37027	1995 Independent Not For Profit	Seminars
Cross Culture Communication Institute at CCCS, Inc. 43 Technology Way, Suite 2E3 Nashua, NH 03060	2007 Independent For Profit	Interpreter
DellInstitue, All Solutions Provider 260 Grove Rd Rye, NH 03870	2008 Independent For Profit	Computer

Institution	Date Founded	Area of Vocational Certification
Dovestar Holistic Technology School 50 Whitehall Rd Hooksett, NH 03106-2104	1973 Independent For Profit	Massage Therapy
EPTAC 8025 South Willow Street Unit 207 Manchester, NH 03103	1987 Independent For Profit	Hi-Tech Training
First Choice Training Institute 19 Keewaydin Dr. Salem, NH 03079	1997 Independent For Profit	LPN Health Occupations
Global School of Investigation 21 Cheshire St Nashua, NH 03063	2006 Independent For Profit	Investigation Program is correspondence and distance learning
Granite State Dog Training Center #90 Route 101A Amherst, NH 03101	1997 Independent For Profit	Professional Dog Training Grooming
Granite State Trade School PO Box 374 Auburn, NH 03032	2007 Independent For Profit	Plumbing and Gas Apprenticeship Training OSHA 10 & 30 hour Construction Safety Training
H & R Block Eastern Tax Service 865 Second St. Manchester, NH 03102	2007 Independent For Profit	Tax Classes
Hands On Technology Transfer, Inc. 1 Village Square, Suite 8 Chelmsford, MA 01824	1995 Independent For Profit	Computer

Institution	Date Founded	Area of Vocational Certification
Harmony Health Care Institute 10 AL Paul Lane, Suite 204 Merrimack, NH 03054	2006 Independent For Profit	LPN
Hazmateam, Inc 12 Kimball Hill Road Hudson, NH 03051-3915	1992 Independent For Profit	Hazardous Materials Handling
Health Career Training Associates Leighton Business Center 60 Rogers St Manchester, NH 03103	1997 Independent For Profit	LNA LPN Phlebotomy
Hearts and Mind LLC One Oleson Road Derry, NH 03038	2004 Independent For Profit	LNA
Homestead Woodworking School 52 Balo Hill Rd Newmarket, NH 03857	1996 Independent For Profit	Wood working
Hyslop & Associates 2 Airport Road #4 Gilford, NH 03249	1998 Independent For Profit	Computer Training
Impetus Systems and Careers 814 Elm St, Suite #511 Manchester, NH 03101	2003 Independent For Profit	Medical Office Careers Phlebotomy

Institution	Date Founded	Area of Vocational Certification
Jan Waldo's Grooming Boutique and Bed Bath Inn 243 Hackett Hill Road Hooksett, NH 03106	1970 Independent For Profit	Dog Grooming
Key Partners Inc. 216 Lafayette Rd North Hampton, NH 03862	1984 Independent For Profit	Computer Training
Lenzi Office Solutions 78 River Rd Hudson, NH 03051	2008 Independent For Profit	Medical Coding
LNA Health Careers LLC 22 Concord St, 3 rd Floor Manchester, NH 03101	2003 Independent For Profit	LNA
Lorman Business Center 2510 Alpine Rd Eau Claire, WI 54703	1987 Independent For Profit	Educational Seminars
Manchester Community Resource Center Inc. 177 Lake Ave Manchester, NH 03103	1998 Independent Not for Profit	Computer Pharmacy Technician Business Occupations Health Care Occupations
Master Bartender School 84 Main St. Newmarket, NH 03857	1980 Independent For Profit	Professional Bartending School
Max Impact Institute 221 Hanover Street Manchester, NH 03104	2000 Independent Not for Profit	Medical Office Careers Computer Business Occupations

Institution	Date Founded	Area of Vocational Certification
Med Pro Educational Services LLC PO Box 118 Goffstown, NH 03045	2001 Independent For Profit	LNA MNA
NASCAR Technical Institute 220 Byers Creek Rd Mooresville,NC 28117	2002 Independent Not For Profit	Automotive Technician
National Business Institute 1218 McCann Drive Altoona, WI 54720	1983 Independent For Profit	Education/Professional Seminars
National Guild of Hypnotists 3 Lesa Drive, PO Box 308 Merrimack, NH 03054	1951 Independent Not for Profit	Hypnotists
New England Academy of Therapeutic Science 189 Goldmine Rd Dublin, NH 03444	1992 Independent For Profit	Massage Therapy
New England EMS Institute 1 Elliot Way Manchester, NH 03103	1985 Independent For Profit	EMS
New England Fuel Institute Education Foundation Inc 20 Summer St Watertown, MA 02472	1971 Independent Not For Profit	Heating and Air Conditioning Systems
New England Inspection Institute 45 Lafayette Rd, # 383 North Hampton, NH 03862	2008 Independent For Profit	Home Inspections

Institution	Date Founded	Area of Vocational Certification
New England School of Dental Assisting, Inc. 248 Pleasant St, Suite #202 Concord, NH 03301	2007 Independent For Profit	Dental Assisting Core Training
New Hampshire Health Care Association 125 Airport Road Concord, NH 03301	2007 Independent Not for Profit	LNA MNA
New Horizons Computer Learning Center 460 Amherst St Nashua, NH 03063	1989 Independent For Profit	Computer Learning
New Hampshire Institute for Therapeutic Arts 153 Lowell Rd Hudson, NH 03051	1983 Independent For Profit	Massage Therapy
North Eastern Institute of Whole Health, Inc. 22 Bridge St. Manchester, NH 03101	1993 Independent For Profit	Massage Therapy
ONLC Training Center 1D Commons Drive, Suite 23 Londonderry, NH 03053	2007 Independent For Profit	Computer Training
PESI, LLC 3839 White Ave Eau Claire, WI 54703	1979 Independent For Profit	Educational Seminars
Protocol Network Technologies 36 Bunker Lane Madbury, NH 03823	1977 Independent For Profit	Computer Training

Institution	Date Founded	Area of Vocational Certification
Radiation Safety and Control Services Inc. 91 Portsmouth Avenue Stratham, NH 03885	1989 Independent For Profit	Radiation Safety
Seacoast Career Schools 670 North Commercial St. Manchester, NH 03101	2003 Independent For Profit	Medical Office Careers Massage Therapy
Seacoast Center for Education 146 High Street Stratham, NH 03885	2003 Independent For Profit	Montessori Elementary School Preparation
SkillPath Seminars 6900 Squibb Rd Mission, KS 66202	1989 Independent Not For Profit	Seminars
St. Joseph School of Nursing 5 Woodward Ave Nashua, NH 03060	1964 Independent Not for Profit	Health Occupations
Stellacon Corporation 18 Polliwog Lane Farmington, NH 03835	1999 Independent For Profit	Computer Training
Tech Market 546 Amherst Street Nashua, NH 03060	1999 Independent For Profit	Tech Training
TENET 25 Blucher St. Manchester, NH 03102	1994 Independent For Profit	Electrical Training Program is 100% Correspondence

Institution	Date Founded	Area of Vocational Certification
Thomas Institute of Hypnosis 70 Blodgett Street Manchester, NH 03104	1989 Independent For Profit	Hypnosis
Uhas Computer Training LLC 1407 Center Road Lyndeborough, NH 03082	2006 Independent For Profit	Computer Training
Universal Media Institute Center for Professional Studies 76 Northeastern Blvd. Suite 29A Nashua, NH 03062	2004 Independent For Profit	Business Technology Research Tracks Programs are 100% Distance Learning
Universal Technical Institute of Illinois 601 Regency Drive Glendale Heights, IL 60139	1988 Independent For Profit	Technical Trades
Universal Technical Institute Motorcycle, Marine, & Automotive Divisions 9751 Delegates Dr Orlando, FL 32837	1986 Independent For Profit	Technical Trades Automotive Division
Universal Technical Institute of Massachusetts One Upland Rd, Bldg 200 Norwood, MA 02062	2005 Independent For Profit	Technical Trades

Institution	Date Founded	Area of Vocational Certification
Universal Technical Institute of Pennsylvania 750 Pennsylvania Dr Exton, PA 19341	1988 Independent For Profit	Technical Trades
Universal Technical Institute of Texas 721 Lockhaven Drive Houston, TX 77073	1983 Independent For Profit	Technical Trades
Visible Edge Computing Inc. 38 Technology Way Nashua, NH 03051	2008 Independent For Profit	Computer
Vital Kneads Institute for Massage Therapy 9 Mill St., #3, P.O. Box 284 Belmont, NH 03220	2003 Independent For Profit	Massage Therapy
Washington Online Learning Institute 39 Central Square PMB 163 Keene, NH 03431	1999 Independent For Profit	Paralegal, Criminal Justice, Legal Nurse Consulting, Medical Office Admin., Medical Billing & Coding Programs are 100% Distance Learning
Workforce Training Resources, LLC 848 Elm St Manchester, NH 03101	2007 Independent For Profit	Culinary Arts Dental Assisting Construction Auto

Institution	Date Founded	Area of Vocational Certification
Yankee School of Auctioneering 131 Colonial Village Somersworth, NH 03878	1987 Independent For Profit	Auctioneering

Source: N.H. Postsecondary Education Commission

Infrastructure

Transportation

New Hampshire is the gateway to northern New England with transportation connections that provide easy access to the rest of New England, the United States and the world.

Air

New Hampshire is ready to meet the needs of domestic and international passenger and cargo air service. The state is well served by 24 public airports. Passenger airline service is available at Manchester-Boston Regional Airport and Lebanon Municipal Airport.

Manchester-Boston, the largest regional airport in New England, serviced over 3.7 million passengers in 2008. Passenger airlines serving Manchester include Air Canada, Delta, Continental, Southwest, United, and US Airways. Manchester-Boston Regional Airport is the third largest cargo airport in New England – behind Logan and Bradley. Air cargo carriers in Manchester include United Parcel Service (UPS), Federal Express (FedEx), Telford Aviation, Mountain Air Cargo and Wiggins Airways. Manchester is only 54 miles from Boston's Logan International Airport where travelers can connect to major international flights out.

Lebanon Municipal Airport is located along the Connecticut River valley on the border between Vermont and New Hampshire. Cape Air offers daily flights to Boston's Logan International Airport.

Highway

New Hampshire is known for its well-maintained and extensive highway systems, with over 15,163 miles of classified public roads. The major Interstate highways that connect New Hampshire directly with Massachusetts, Maine and Vermont are routes 93, 95 and 89.

Roads are surveyed every year to monitor their condition and are resurfaced strategically to address the road's short- and long- term conditions. The majority of new construction projects in the state are allocated to areas that can improve the quality of the air, reduce congested roadways, provide alternative modes of travel and maintain timely reconstruction and maintenance.

Rail

Similar to the interstate highway system, New Hampshire's rail system connects directly with Massachusetts, Maine and Vermont. The five major freight rail operators in the state are Claremont Concord Railroad, Green Mountain Railroad, Guilford Transportation, St. Lawrence and Atlantic, and New England Central. St. Lawrence covers the northern part of the state and the rest of the operators cover from the west, east and southern areas.

Passenger service in New Hampshire consists of the Amtrak Vermonter that stops in Claremont and other points in the Connecticut Valley and the Amtrak Downeaster serving Boston to Portland, Maine, with New Hampshire stops in Exeter, Durham and Dover. There is also a state effort on going to extend commuter service from Lowell to Boston, by extending the line to Nashua and other southern New Hampshire communities.

Ocean Shipping

New Hampshire has 18 miles of coastline that includes the Port of New Hampshire in Portsmouth, a deep water port for commercial traffic. The New Hampshire Port Authority is a full-service facility specializing in break bulk and dry bulk cargoes as well as heavy lifts, project cargoes and cruise ships. It is an active Foreign Trade Zone on seven acres of paved land. There is on-site rail, two berthing piers and a 56,000 square foot warehouse facility – all within 50 miles of Boston and Portland, Maine.

Air Transportation

Listed below are all the public use airports in New Hampshire. The following pages highlight details on three of the larger airports that service jet aircraft: Manchester-Boston Regional Airport, Portsmouth International at Pease and Lebanon Municipal Airport.

N.H. Registered Public Use Airports (Alphabetical)

City	Name	Runway Length (feet)
Berlin	Berlin Regional Airport	5,200
Claremont	Claremont Municipal Airport	3,100
Colebrook	Gifford Field	2,440 (unpaved)
Concord	Concord Airport	6,005 & 3,200
Haverhill	Dean Memorial Airport	2,500
Keene	Dillant-Hopkins Airport	6,200 & 4,001
Errol	Errol Airport	3,680 (unpaved)
Franconia	Franconia Airport	2,305 (unpaved)
Gorham	Gorham Airport	2,800 (unpaved)
Hampton	Hampton Airfield	2,100 (unpaved)
Hillsboro	Hawthorne-Feather Airpark	3,260
Jaffrey	Jaffrey Airport-Silver Ranch	2,982
Laconia	Laconia Airport	5,286
Lebanon	Lebanon Municipal Airport	5,496 & 5,200
Manchester	Manchester-Boston Regional Airport	9,250 & 7,150
Moultonborough	Moultonborough Airport	3,475
Whitefield	Mount Washington Regional Airport	4,001
Nashua	Boire Field	5,501
Bristol	Newfound Valley Airport	1,900
Newport	Parlin Field Airport	3,450 & 1,950 (unpaved)
Portsmouth	Portsmouth International Airport at Pease	11,321
Plymouth	Plymouth Airport	2,380
Rochester	Skyhaven Airport	4,001
Twin Mountain	Twin Mountain Airport	2,640

Source: NH Dept of Transportation, Bureau of Aeronautics

For more information visit the New Hampshire Department of Transportation, Bureau of Aeronautics website, www.nh.gov/dot/bureaus/aeronautics/sasp/airports/index.htm.

Manchester-Boston Regional Airport

Strategically situated in the heart of New England, Manchester-Boston Regional Airport is located less than 50 miles north of Boston, Massachusetts and less than an hour's drive from the region's most popular ski areas, scenic seacoast beaches and peaceful lakefront resorts. During the past decade, the airport has dramatically improved airport facilities and infrastructure, and increased both passenger and cargo airline services. Manchester-Boston Regional Airport is now widely considered the premier airport in northern New England and a convenient alternative airport serving the greater Boston area. Easy access, competitive airfares, ample affordable parking and a growing schedule of non-stop and direct jet service make Manchester the airport of choice in New England.

Manchester-Boston Regional Airport is served by: Air Canada, Continental/Continental Express, Delta/Delta Connection, Southwest Airlines, United/United Express, US/US Airways Express.

Cargo Airlines:

A good indication of the strength of a region's economy is the amount of air cargo that passes through its airport. Manchester-Boston Regional Airport is New England's third largest cargo airport, processing more air cargo each year than all other regional airports in New England combined.

Over the past decade, UPS and FedEx have all dramatically increased their presence at Manchester Airport, building new facilities and increasing the size and frequency of their aircraft equipment. Quantem Aviation Services, the cargo-handling agent for Manchester's scheduled commercial airlines, has experienced steady growth as well.

Looking to the future, the airport is planning for several cargo-related improvements -- construction of new cargo facilities and expansion of cargo aprons -- during the next decade.

General Aviation:

Manchester-Boston Regional Airport is proud to have one of the finest general aviation facilities in the country. Wiggins Airways, the airport's fixed-base operator (FBO), operates an impressive 96,000 square foot general aviation complex, consisting of 73,000 square feet of hangar and operations area and a three-story, 23,000 square foot terminal. This state-of-the-art complex boasts of an executive passenger lounge and conference rooms, pilot and crew lounge, flight planning area and customer service facilities.

As the airport's FBO, Wiggins Airways provides aircraft fueling, deicing, maintenance and avionics services for commercial airlines as well as corporate and other private general aviation aircraft.

Runways: Runway 17/35 -- 9,250 feet
Runway 06/24 -- 7,150 feet
24 hour FAA Air Traffic Control Tower
CAT-I ILS on Runway 17/35

Airlines: Air Canada
Continental/ Continental Express
Delta Air Lines/Delta Connection/
United Airlines/United Express
US Airways/US Airways Express
Southwest Airlines

Non-Stop Service:

US Airways/ US Airways Express:

5 flights a day to New York - LaGuardia
3 jets a day to Washington National

1 jet a day to Charlotte
7 jets a day to Philadelphia

Southwest Airlines:

10 jets a day to Baltimore-Washington
6 jets a day to Philadelphia
4 jets a day to Chicago (Midway)
4 jets a day to Orlando

2 jets a day to Tampa
1 jet a day to Las Vegas
1 jet a day to Fort Lauderdale
1 jet a day to Phoenix

United Airlines:

2 jets a day to Chicago (O'Hare)
3 jets a day to Washington (Dulles)

Air Canada:

3 flights a day to Toronto

Continental Express:

4 jets a day to Newark
4 jets a day to Cleveland

Delta/Delta Connection:

1 jet a day to Atlanta
2 jets a day to Detroit

Continental Airlines / Continental Express/ Continental Connection:

4 jets a day to Newark
4 jets a day to Cleveland

Delta Connection COMAIR:

1 jets a day to Atlanta
2 jets a day to Detroit

Air Canada:

3 flights a day to Toronto

For more information, visit the Manchester-Boston Regional Airport's website,
www.flymanchester.com

Portsmouth International Airport at Pease

Portsmouth International Airport is conveniently located off Interstate 95, just 50 miles from the major cities of Boston, Portland, and Manchester.

Portsmouth International Airport Terminal Building has a full Federal Inspection Services facility with on-site U.S. Customs & Border Protection staff and an airfield with an 11,321-foot runway, making it ready to handle any aircraft in the world, regardless of size, that is departing or arriving from any location. Located within the Pease International Tradeport, Portsmouth International Airport offers a Foreign Trade Zone with access to the east coast and international trade corridors via I-95, direct air cargo from Portsmouth International Airport or by sea via the Port of New Hampshire. Plus it offers all the amenities of the Pease community which include overnight accommodations, restaurants and banquet facilities, personal and commercial banking, copy and printing services, job training and continuing education

Runways: Runway 16-34 -- 11,321 feet by 150 feet

Terminal: 55,000 square foot terminal with six ticket counters, two rental car counters and jetway baggage counters with EPUR AIR. The terminal also has a gift shop, snack bar, and massage chairs.

Airlines:

Charter Flights/General Aviation:

Carlisle Air Corporation
Great Bay Aviation

For more information, visit the Portsmouth International Airport's website, www.peasedev.org/pease/airport.asp

Lebanon Airport

Situated alongside the Connecticut River between the Green Mountains of Vermont and the White Mountains of New Hampshire is the Upper Valley region. Lebanon Airport is located in the City of Lebanon, minutes from Dartmouth College and Dartmouth-Hitchcock Medical Center. The Upper Valley attracts people from all over the world with its blend of natural beauty, cultural sophistication, lasting New England values, and numerous small high-tech companies.

Daily commercial service connects passengers to one of the largest aviation systems in the northeast, Boston's Logan International Airport. A large percentage of Lebanon's air traffic is generated by the local and corporate general aviation activities in the area.

In addition to the beauty and convenient location for travelers in the Upper Valley, Lebanon Airport offers free parking and free Wi-Fi service to all travelers. Short lines and a quick check-in get passengers on their way sooner than at the bigger airports.

Airlines: Cape Air, daily roundtrips to Boston's Logan International Airport

For more information, visit the Lebanon Municipal Airport's website
www.flyleb.com

Shipping – Ocean Transportation

The New Hampshire Port Authority has a full-service, deep-water seaport in Portsmouth, New Hampshire, specializing in break bulk and dry bulk cargoes as well as heavy lifts, project cargoes, and cruise ships.

Activity at the Port includes pleasure boating and sport and commercial fishing in addition to bulk and general cargo transport to and from points worldwide. The Port's strategic location makes it ideal for import/export with European trading partners as well as businesses in the Middle East, Africa and the Pacific Rim.

The Port, ice-free year round, is the closest such port to Europe, with the transit from sea buoy 2KR only three miles. Rail service is available to the Port Authority and many other private facilities, while access to Interstate Highway 95 is only a half mile away. Pease International Tradeport is two miles away in Newington. The port channel is maintained at 35 feet and has bridge clearances between 135 and 150 feet.

In total, about five million tons of cargo enter or exit Portsmouth Harbor each year. Vessels of all types visit the Port Authority, including general purpose liners, bulk carriers, passenger ships, container carriers, feeder vessels and barges.

Features:

- Natural deep-water port, ice-free year round, fresh water
- Two berthing piers
- 8 acres of paved outside lay down area
- 50,000 sq. ft. of covered warehouse
- Onsite rail access with over 600 feet of siding
- 24-hour security
- Active Foreign Trade Zone
- ½ mile from I-95, 2 miles from Pease International Tradeport
- 3 nautical miles (NM) from open sea

Piers:

- 600 foot pier with depths of 35 feet at mean low water (MLW)
- 312 foot pier with depth of 22 feet at mean low water (MLW)
- New Fendering systems on both piers
- Potable water available at both piers

Warehouses:

- Two metal warehouses totaling 56,000 square feet
- Concrete/asphalt flooring
- Drive through doors
- Certified weighing systems

Cargo Handling Capabilities:

- Bulk cargo (scrap, salt, wood chips)
- Break bulk (industrial and machinery parts, construction materials)
- Project cargo (power plant components, vacuum tanks)
- Container cargo

In addition to commercial shipping, New Hampshire Port Authority also has responsibility for licensing harbor pilots and mooring fields. The Port also provides fishing industry loans and is the grantee for New Hampshire Foreign Trade Zone #81 and its various sites throughout the state. The foreign trade sites in New Hampshire include Portsmouth International Airport at Pease, Portsmouth Industrial Park, Dover Industrial Park, the Manchester-Boston Regional Airport and the Market Street Terminal.

Amenities:

- The Port facility is two minutes away from the heart of downtown Portsmouth, a beautifully restored seaport city with first-class hotels, inns, restaurants, sidewalk cafes, retail shops and museums.
- Air: Portsmouth International Airport is two miles away in Newington
- Cargo Handling: 225 ton crane, 165 ton crane, 35 ton yard cranes
- Truck Routes: Access to Interstate Highway 95 is only half a mile away
- Rail Service: Boston and Maine rail lines on site

For more information visit the New Hampshire Port Authority's website www.portofnh.org or contact directly at (603) 436-5800.

Rail Transportation

Since the 1970s the State of New Hampshire has carried out a policy of preserving railroad corridors for active use. Since 1992, the state has secured over nine million dollars in funding through public-private partnerships to upgrade the state rail infrastructure. The result has been the ability for businesses to utilize much of its 400 miles of rail lines for commercial use.

Freight Service:

In addition to the State of New Hampshire, many of the rail lines that provide service are owned by private corporations throughout the state. The freight rail line operators in New Hampshire with their active service lines are listed below:

Claremont Concord Railroad

PO Box 1598
Claremont, NH 03743-1598
(603) 542-5166
Claremont Junc. to Claremont

Green Mountain Railroad

One Railway Lane
Burlington, VT 05401-5290
(802) 658-2550
Bellows Falls, VT to N. Walpole

Guilford Transportation Industries

1700 Iron Horse Park
North Billerica, MA 01862
(978) 663-1175
Nashua to Bow Junction

New England Central Railroad

2 Federal Street
St. Albans, VT 05478
(802) 527-3411
North Walpole to Cornish

St. Lawrence & Atlantic Railroad

416 Lewiston Junction Road
PO Box 1025
Auburn, ME 04211-1025
(207) 782-5680
Shelburne to North Stratford

Passenger Service

Amtrak (Vermont)

Amtrak operates intercity service between Washington, DC and St. Albans, VT. The service is operated over the Connecticut River Line in New Hampshire offering one daily round trip with a station in Claremont, NH.

Amtrak (Downeaster)

Amtrak operates daily intercity service between Portland, ME and Boston, MA. The service is operated over the Main Line West, offering four daily round trips passing through New Hampshire between Rollinsford and Plaistow with station stops in Exeter, Durham and Dover.

Tourism Service

The state contracts with private railroads on state-owned lines for tourist excursion services

- Conway Scenic Railroad
- Mount Washington Railway
- Hobo Railroad
- Winnepesaukee Scenic Railroad

Bus Transportation

Public Transportation

Company Name	Telephone # / Web Address	Service Area
Advance Transit	802-295-1824 www.advancetransit.com	Upper Valley including Hanover and Lebanon
Nashua Citybus	603-880-0100 www.gonashua.com/CityGovernment/Departments/NashuaTransitSystem/tabid/60/Default.aspx	City of Nashua
The City Express	603-352-8494 www.hcsservices.org/services/transportation/cityExpress.php	City of Keene
Cooperative Alliance for Seacoast Transportation (COAST)	603-743-5777 www.coastbus.org/	Seacoast region of New Hampshire (Rockingham and Strafford Counties) and Berwick, ME
Community Transportation Services (CTS)	603-542-0048 or 603-863-0003 www.communityalliance.net/docs/PublicTrans/publictrans_main.htm	Newport and Claremont
Concord Area Transit (CAT)	603-225-1989 www.bm-cap.org/concord.htm	City of Concord
CART Transportation	603-434-3569 http://www.cart-rides.org/	Chester, Danville, Derry, Londonderry, Hampstead, Plaistow, Salem, Sandown, and Windham
Manchester Transit Authority (MTA)	603-623-8801 www.mtabus.org/	Manchester and Bedford
North Country Transportation (NCT)	1-888-997-2020 or 603-752-1741 www.tccap.org/nct.htm	Berlin, Gorham and Coos County
Wildcat Transit (UNH)	603-862-2328 www.unh.edu/transportation/wildcat/index.htm	Durham, Dover, Newmarket and Portsmouth
Winnepesaukee Transit System	1-800-294-2496 or 603-528-2496 http://www.bm-cap.org/wts.htm	The Lakes Region including Laconia, Franklin, Tilton, and Belmont

For more information on New Hampshire's public bus transportation, visit the New Hampshire Department of Transportation's Rideshare page, <http://www.nh.gov/dot/nhrideshare/links.htm>

Private Transportation

Company Name	Telephone # / Web Address	Service Area
Boston Express Bus	1-800-639-8080 http://www.bostonexpressbus.com/	Nashua to Boston
C & J Trailways	1-800-258-7111 or 603-430-1100 www.ridecj.com/	Dover and Portsmouth to Boston
Concord Coach Lines	1-800-639-3317 or 603-228-3300 www.concordcoachlines.com/	Berlin, Littleton, Conway, Meredith, Tilton, Concord, Manchester, and Londonderry to Boston
Dartmouth Coach	1-800-637-0123 or 603-448-2800 www.dartmouthcoach.com/	Hanover, Lebanon, and New London to Boston
Peter Pan	1-800-343-9999 www.peterpanbus.com/	Concord, Manchester, Nashua and Western Massachusetts
The Coach Company	1-800-874-3377 or 603-382-6623 www.coachco.com/	Plaistow to Boston (routes via Newburyport, MA)
Vermont Transit Lines	1-800-451-3292 or 802-864-6811 www.vermonttransit.com/	Keene, Hanover, New London, Concord, Manchester, and Nashua to Boston

Source: New Hampshire Department of Transportation, Bureau of Rail and Transit

For more information on transportation options, visit the New Hampshire Department of Transportation website

www.nh.gov/dot/nhrideshare/links.htm#PRIVATE%20PROVIDERS

Highway Transportation

The State of New Hampshire has a reputation for one of the most extensive and well-maintained highway networks in New England and the country. With 17,029 classified public road miles in the state, of which over 4,800 miles are maintained by the state with the remainder serviced by municipalities and towns, New Hampshire can boast to the business community about fast, safe and well-serviced roadways. The state also pays close attention to its unique environmental and aesthetic characteristics when maintaining and building new roads.

According to the New Hampshire Department of Transportation 2008 Annual Report, Key Projects Completed in Fiscal Year 2008 includes:

Major Roadway Work:

Reconstruction of the I-293 Exit 5 interchange and the widening of Granite Street in Manchester; pavement rehabilitation and resurfacing of 12 miles on I-89 from Hopkinton to Bow and in Warner; pavement rehabilitation of 16 miles of NH 101 from Epping to Hampton; the construction of four roundabouts – NH 101 in Keene, NH 175 in Plymouth, US 3 in Meredith, and NH 1A in Rye; and the reconstruction and widening of Candia Road in Manchester, NH 4A in Enfield, NH 125 in Plaistow, NH 102 in Hudson, US 4 in Chichester, NH 26 in Colebrook and NH 112 in Albany.

Bridge Construction:

Replacement of the US 3 double-decker bridge over the Suncook River in Pembroke and Allenstown; replacement of the St. Lawrence and Atlantic Railroad bridge over Green Street in Berlin; replacement of the NH 175 bridge over the Pemigewasset River in Holderness and Plymouth; and the replacement of the NH 155 bridge over the B&M Railroad in Madbury.

Other Notable Completed Construction Projects:

Reconstruction and widening of the first permanent repair to NH 123 in Alstead that was heavily damaged by flooding in October 2005; the construction of a new pedestrian bridge adjacent to the NH 16 bridge over the Ellis River in Pinkham's Grant; and stabilization of a failed slope on West Road in Canterbury.

Continuing Construction Projects:

Interstate work continues on the reconstruction of Interstate 93 in Salem, Windham, and Londonderry resurfacing and pavement rehabilitation on the I-89 from Hopkinton to New London and construction of new concrete median barrier on I-93 in Hooksett and Bow.

Ongoing roadway improvements include: resurfacing, reconstruction, and widening of NH 106 and NH 140 in Loudon and Belmont; reconstruction and widening of NH 123 in Alstead, and the reconstruction of the NH 128/Stonehenge Road intersection in Londonderry.

Bridge work also continues on: the replacement of Cohas Avenue Bridge over I-93 in Manchester; rehabilitation of the I-95 bridge over the B&M Railroad in Portsmouth; replacement of the NH 1A wooden bridge over Seavey's Creek in Rye; replacement of

the NH 28 bridge over Merrymeeting River in Alton; and widening and rehabilitation of the Merrill's Marauders Bridge (Everett Turnpike) over the Souhegan River in Merrimack.

New Hampshire's Ten Year Transportation Improvement Plan includes the following key projects:

- Highway and Bridge Betterment Program includes repairing 89 red-listed bridges, bridges identified as in need of critical repair by the federal government
- Rebuilding I-93 from Salem to Manchester
- Repair of the Memorial Bridge in Portsmouth
- Widening a section of the Spaulding Turnpike and the first portion of the Conway Bypass

Approximately 55 percent of the plan is focused on preservation, a significant increase from previous plans that will allow the State to maintain the quality of existing roadways.

Major Routes and Interstate Highways

Southern New Hampshire

Interstate 93 and the Everett Turnpike, which are north/south highways, access the Nashua/Salem/Manchester area. Other active roads that connect with towns such as Hudson, Londonderry, Merrimack and Derry are Routes 102, 28, 111 and 3A. Those traveling west toward Vermont often use Route 101, which connects with towns such as Bedford, Milford, Peterborough and Keene. Route 101 is also the major route east to the ocean, connecting with towns such as Raymond, Epping and Exeter. Interstate 95 parallels the coastline and provides access to such towns as Seabrook, Hampton, Stratham, Greenland, Rye and Portsmouth. Route 16, 125 and 4 connect the seacoast with Durham, Dover, Rochester, Northwood and towns toward Concord.

Central and Western New Hampshire

Interstate 89 is the major interstate that connects the western part of the state to southern New Hampshire and the Vermont border. Interstate 89 provides easy access to cities and towns such as Claremont, Hanover, Lebanon, Newport and New London. The Lakes Region of New Hampshire is accessed by Interstate 93 in the center of the state and Route 16 along the Maine/New Hampshire border. Routes 3, 106, 11, 104 and 25 connect to cities and towns such as Laconia, Meredith, Wolfeboro, Center Harbor, Moultonborough and New Hampton, Ashland and Plymouth.

Northern New Hampshire

North of the White Mountains (including the White Mountains region) are accessed from the south by Interstate 93 and Route 16/302, from the west by Interstate 91, the east from Route 2 and the north from Route 3. These roads are well maintained through the summer and winter, allowing for high level of tourist and industrial traffic. The towns these roads service include Waterville Valley, Lincoln, Woodsville, Franconia, Littleton, Whitefield, North Conway, Jackson, Bretton Woods, Lancaster, Gorham, Berlin, Errol, Colebrook and Pittsburgh.

For more information on New Hampshire highways and roads, visit the New Hampshire Department of Transportation website www.nh.gov/dot/

New Hampshire Department of Transportation 2007 Annual Report:
<http://www.nh.gov/dot/media/documents/2008AnnualReport.pdf>

10 Year Transportation Improvement Plan:
<http://www.nh.gov/dot/bureaus/planning/documents.htm>

Voice and Data

Listed below are exchange carriers. Visit the New Hampshire Public Utilities website for an updated list www.puc.state.nh.us/Regulatory/regulatory.htm.

Incumbent Local Exchange Carriers (ILECs)

Company Name	Address	Telephone # Web Address
Bretton Woods Telephone Co	Mount Washington Place 34 Hannah Loop Bretton Woods, NH 03575	(603) 278-9911
Dixville Telephone Co	Rte 26 Dixville Notch, NH 03576	(603) 255-9911
Dunbarton Telephone Co	2 Stark Hwy South Dunbarton, NH 03045	(603) 774-9911 http://dunbartonnh.org/info/telephonecompany.htm
FairPoint Communications	Ste 1923 900 Elm St Manchester, NH 03101	1-866-984-2001 www.fairpoint.com
Granite State Telephone Inc	600 S Stark Hwy PO Box 87 Weare, NH 03281	(603) 529-9911 www.GraniteStateTelephone.com
Hollis Telephone Co. d/b/a TDS Telecom	Route 101, Ste 104 The Summit Executive Office 1 Chalet Dr Wilton NH 03086	(603) 465-9911 www.tdstelecom.com
Kearsarge Telephone Co d/b/a TDS Telecom	173 Main St New London, NH 03257	(603) 526-9911 www.tdstelecom.com
Merrimack County Telephone Co d/b/a TDS Telecom	3 Kearsarge Ave Contoocook, NH 03229	(603) 746-9911 www.tdstelecom.com
Northland Telephone Co	2401 Congress St Portland, ME 04012	(207) 874-6002 1-800-455-5642
Union Telephone Co	13 Central St Farmington, NH 03835	(603) 859-3700 http://utcommunications.com/
Wilton Telephone Co d/b/a TDS Telecom	Route 101, Ste 104 The Summit Executive Office 1 Chalet Dr Wilton, NH 03086	(603) 654-9911 www.tdstelecom.com

Source: New Hampshire Public Utilities Commission, ILEC Annual reports
<http://www.puc.state.nh.us/Telecom/ilecannualreports.htm>

Competitive Local Exchange Carriers (CLECs)

Company Name	Address	Telephone # Internet Address
1 Com, Inc.	310 South St. PO Box 2130 Plainville, MA	1-888-505-3311 508-699-1779
A.R.C. Networks, Inc.	39 Broadway, 19 th Floor New York, NY 10006	1-800-272-6389 212-404-5199 www.infohighway.com
Access Point Inc.	1100 Crescent Green, Suite 109 Cary, NC 27518	800-957-6468 919-851-5422 www.accesspointinc.com
AccessPlus Communications, Inc.	7 Knobb Hill Byfield, MA 01922	877-978-6468 978-440-8062 www.accesspluscom.com
ACN Communications Services, Inc	32991 Hamilton Court Farmington Hills, MI 48334	1-877-226-1010 248-489-5917 www.acninc.com
Airespring, Inc.	6060 Sepulveda Blvd. Van Nuys, CA 91411	888-389-2899 818-786-9225 www.info@airespring.com
Alticom, Inc.	P.O. Box 689 Westwood, MA 02090-0689	866-282-4200 781-575-9221
AT&T Communications of New England, Inc.	1 AT& T Way Room 2B115E Bedminster, NJ 07921	1-800-288-2747 832-213-0198 www.att.com
BBIS Communications, Inc.	9 Preston Beach Rd. Marblehead, MA 09145-1724	1-888-389-1400 781-631-5023
BCN Telecom, Inc.	550 Route 202-206, 2 nd Floor Bedminster, NJ 07921	1-888-866-7266 908-470-4707 www.bcntele.com
Biddeford Internet Corp.	Great Works Internet 8 Pomerleau Street Biddeford, ME 04005-9457	1-866-494-2020 207-286-2061 www.gwi.net
Broadview Networks, Inc.	800 Westchester Ave., Suite N501 Rye Brook, NY 10573	1-800-276-2384 215-293-8940 www.broadviewnet.com
Broadview NP Acquisition Corp.	800 Westchester Ave., Ste N501 Rye Brook, NY 10573	1-800-260-8766 215-293-8940 www.broadviewnet.com

Company Name	Address	Telephone # Internet Address
Boradvoc-CLEC,LLC	1228 Euclid Ave, Suite 390 Cleveland, OH 44115	877-884-6597 216-373-4812
BT Communications Sales, LLC	11440 Commerce Park Drive Reston, VA 20191	866-221-8623 703-755-6740
BullsEye Telecom,Inc.	25900 Greenfield Rd., STE 330 Oak Park, MI 48237	877 638-2855 248-784-2486 www.bullseyetelecom.com
C&W Communications, LLC	4 Merrill Drive, Suite 206 Hampton, NH 03842	1-800-392-2585 603-929-9396 www.bestconnectivity.net
Charter Fiberlink NH	12405 Powerscourt Dr. St. Louis, MO 63131-3674	1-866-212-1063 www.charter.com
Choice One Communications of NH Inc.	220 Bear Hill Rd. Waltham, MA 02451	888-832-5801 781-622-2114 www.onecommunications.com
CloseCall America, Inc.	101 Log Canoe Circle Stevensville, MD 21666	1-877-812-5673 800-503-1982 www.closecall.com
Comcast Phone of New Hampshire, LLC	One Comcast Center Philadelphia, PA 19103	1-800-266-2278 www.comcast.com
CommPartners, LLC	3291 N. Buffalo Dr., STE 150 Las Vegas, NV 89129	1-877-297-0926 702-365-8647 www.commpartners.us
Communications Solutions Partners, Inc.	One Whalley Way Southwick, MA 01077	888 569-0123 413-569-4377 www.csp-net.com
COMTECH21, LLC	One Barnes Park South Wallingford, CT 06492	877 312-5564 877 312-5544 www.comtech21.com
Comtel Telcom Assets LP	433 E. Las Colinas Blvd., Ste 1300 Irving, TX 75039	877-668-0808 866-418-9750 www.excel.com
Covista, Inc.	721 Broad Street, 2nd Floor Chattanooga, TN 37402	800-805-1000
CRC Communications of Maine, Inc. d/b/a Pine Tree Networks	56 Campus Dr. New Gloucester, ME 04260	1-866-746-3873 207-688-8833 www.pinetreetworks.com
DSCI Corporation	1050 Waltham Street Lexington, MA 02421	877-344-7441 781 0862-4545 www.dscicorp.com

Company Name	Address	Telephone # Internet Address
DSLnet Communications, LLC	50 Barnes Park North Ste 104 Wallingford, CT 06492	877-375-6691 203-284-6101 www.dsl.net
Easton Telecom Svcs Inc.	3046 Brecksville Road #A Richfield, OH 44286-9399	888 742-8122
EliteView, LLC	350 Myles Standish Blvd Taunton, MA 02780	1-800-552-2030 508-802-6411 www.groveline.com
Ernest Communications, Inc.	5275 Triangle Parkway, STE 150 Norcross, GA 30092	1-800-456-8353 770-448-4115 www.ernestgroup.com
Ethos Communications Group, Inc.	132 8th St. Manhattan Beach, CA 90366	1-866-500-5674 310-862-5113 www.ethoscommunications.net
Eureka Telecom, Inc.	800 Westchester Avenue Suite N-501 Rye Brook, NY 10573	1-800-276-2384 267-537-0074 www.broadviewnet.com
ExcelaCom Light, LLC	4274 Enfield Court, Suite 1600 Palm Harbor, FL 34685	800-787-7500 727-939-2672
Fiber Technologies Networks, LLC	300 Meridian Centre Rochester, NY 14618	1-800-497-5578 585-442-9709 www.fibertech.com
France Telecom Corporate Solutions LLC	13775 McLearen Road, Mail Stop 1100 Oak Hill, VA 20171	1-866-280-3726 703-925-4715 www.francetelecom.com
Freedom Ring Communications LLC	359 Corporate Dr. Portsmouth, NH 03801-2888	800-639-9896 603-766-1050 www.bayring.com
Global Capacity Group, Inc.	730 No. Post Oak, Suite 400 Houston, TX 77027	800-226-4244 800-505-0037 www.globalcapacity.com
Global Crossing Local Services, Inc.	1080 Pittsford Victor Rd. Pittsford, NY 14534	1-800-414-1973 585-381-7592 www.globalcrossing.com
Global Crossing Telemanagement, Inc.	1080 Pittsfield Victor Rd. Pittsford, NY 14534	800-414-1973 585-381-7592 www.globalcrossing.com
Global Naps, Inc.	10 Merry Mount Road Quincy, MA 02169	1-866-323-5759 781-551-9984

Company Name	Address	Telephone # Internet Address
Granite Telecommunications LLC	100 Newport Avenue Ext. Quincy, MA 02171	1-866-847-5500 617-687-5619
Great America Networks, Inc.	10350 Heritage Park Dr., Ste 101 Santa Fe Springs, CA 90670	800-506-2631 213-891-1273 www.service@goodlongdistance.com
Hypercube Telecom, LLC	3200 W. Pleasant Run Rd S Suite 260 Lancaster, TX 75146	866-562-7411 6478-387-2791
IDT America Corp.	520 Broad St. Newark, NJ 07102	1-800-889-9126 973-438-1455 www.idt.net
iNetworks Inc.	125 South Wacker Dr, Suite 2510 Chicago, IL 60606	866-363-6387 405-755-8377
Internet and Telephone, LLC	PO Box 668 North Andover, MA 01845	888-724-7638 978-683-1211 www.itllc.net
Level 3 Communications, LLC	1025 Eldorado Blvd. Broomfield, CO 80021	877-453-8353 703-234-8830 www.level3.com
Lightship Telecom LLC	220 Bear Hill Rd. Waltham, MA 02451	1-877-548-7447 781-622-2185 www.onecommunications.com
Lightyear Network Solutions, LLC	1901 Eastpoint Parkway Louisville, KY 40223-4145	800-334-3050
Magellan Hill Technologies, LLC	125 Gaither Drive Mt. Laurel, NJ 08054	1-800-470-1994 856-489-6502 www.magellanhill.com
Matrix Telecom, Inc.	7171 Forest Lane STE 700 Dallas, TX 75232	888-411-0111 813-233-4538 www.matrixbt.com
McGraw Communications, Inc.	228 East 45th Street 12th Floor New York, NY 10017	888-543-2000 212-849-2283 www.mcgrawcom.net
MCImetro Access Transmission Service, LLC	140 West Street New York, NY 10007	800-444-3333 www.verizonbusiness.com
McLeod Telecommunications Services, Inc.	McLeodUSA Technology Park 6400 C St., S.W. Cedar Rapids, IA 52406-3177	1-800-593-1177 319-790-7901 www.mcleodusa.com

Company Name	Address	Telephone # Internet Address
MetroCast Cablevision of New Hampshire, LLC	9 Apple Road Belmont, NH 03220	1-800-952-1001 603-524-5190 www.metrocast.com
Metropolitan Telecommunications of New Hampshire, Inc.	44 Wall Street, 14th Floor New York, NY 10005	1-800-876-9823 212-635-5074 www.mettel.net
Mitel NetSolutions, Inc.	4310 East Cotton Center Boulevard Suite A-100 Phoenix, AZ 85040	800-821-1661 602-254-9634 www.inter-tel.com
Momentum Telecom, Inc.	2700 Corporate Drive, Suite 200 Birmingham, AL 35242	877-201-9499 205-978-3402 www.momentumtel.com
National Mobile Communications Corp.	P.O. Box 495 Bellows Falls, VT 05101-0495	877-877-2120 802-463-2110 www.sover.net
Neutral Tandem-New Hampshire, LLC	One South Wacker Drive Ste 200 Chicago, IL 60606	866-388-7258 312-346-3276 www.neutraltandem.com
New Edge Network, Inc.	3000 Columbia House Blvd., Suite 106 Vancouver, WA 98661	1-866-636-4357 360-737-0828 www.newedgenetworks.com
New Horizons Communications Corp.	335 Bear Hill Rd. Waltham, MA 02451	1-800-520-5812 781-290-4660
Nextlink Wireless, Inc.	13865 Sunrise Valley Drive Herndon, VA 20171	888-575-6398 703-547-2630 www.nextlink.com
North Atlantic Networks, LLC	PO Box AE Norton, MA 02766	1-800-299-3330 508-339-0176 www.nan.com
NOS Communications, Inc.	4380 Boulder Hwy Las Vegas, NV 89121-3002	800-772-4667 702-942-5055
One Communications Solutions of New Hampshire	220 Bear Hill Rd. Waltham, MA 02451	1-888-832-5801 781-622-2114 www.onecommunications.com
Otel Telekom, Inc.	One Sundial Avenue Manchester, NH 03103	1-877-275-8875 603 647-7576 www.G4.net
PaeTec Communications, Inc.	600 Willowbrook Office Park Fairport, NY 14450	1-877-340-2600 585-770-2498 www.paetec.com

Company Name	Address	Telephone # Internet Address
PNG Telecommunications, Inc.	100 Commercial Drive Fairfield, OH 45014	1-800-860-9495 513-645-4960 www.powernetglobal.com
QuantumShift Communications, Inc.	12657 Alcosta Boulevard, STE 418 San Ramon, CA 94583	1-800-804-8266 925-415-1458 www.vcomsolutions.com
Qwest Communications Corp.	1801 California St., Ste 4720 Denver, CO 80202	1-888-524-0011 303-896-2726 www.qwest.com
RCN New York Communications, LLC	196 Van Buren Street Herndon, VA 20170	1-800-832-4726 610-348-0133 www.rcn.com
Revolution Networks, LLC	491 Lisbon St., P.O. Box 7400 Lewiston, ME 04243-7400	1-800-520-9911 207-333-3489 www.oxfordnetworks.com
RNK, Inc.	333 Elm St., Ste 310 Dedham, MA 02026	1-877-323-2486 781-297-9836 www.rnktel.com
Rural Economic Development Network, Inc.	354 River St. Springfield, VT 05156	1-866-973-3638 802-748-4394
SecureSysCom, Inc	51 East Wheelock Street Hanover, NH 03755	802-371-7440 207-699-4203 www.secursyscom.net
SegTEL, Inc.	P.O. Box 610 Lebanon, NH 03766-0610	1-800-763-5556 603-643-9854 www.segTEL.com
Southwestern Bell Communication Services, Inc.	5850 W. Las Positas Blvd. Pleasanton, CA 94558	800-235-5663 707 435-6640 www.sbc.com
Spectrotel, Inc.	3535 State Highway 66, Suite 7 Neptune, NJ 07753	888-773-9722 732-345-7893 www.spectrotel.com
Sprint Communications Company, L.P.	2001 Edmund Halley Dr. Reston, VA 20191	1-800-877-4646 703-433-4142 www.sprint.com
Syniverse Technologies, Inc.	8125 Highwoods Palm Way #600 Tampa, FL 33647	800 892-2888 813-637-5859 www.tsiconnections.com
TCG New Jersey, Inc.	One AT&T Way Bedminster, NJ 07921	1-888-227-3824 832-213-0198 www.att.com

Company Name	Address	Telephone # Internet Address
Telcentrex, LLC	5490 McGinnis Village Place, Suite 114 Alpharetta, GA 30005	1-888-835-2368 404-591-0895 www.telcentrex.com
TelCove Operations, Inc.	121 Champion Way Canonsburg, PA 15317	1-800-835-2683 703-234-8830 www.level3.com
Teleport Communications Boston, Inc.	One AT&T Way Bedminster, NJ 07921	1-800-288-2747 908-532-1809 www.att.com
Time Warner Cable Information Services (New Hampshire), LLC	290 Harbor Drive Stamford, CT 06902	800-499-4330 203-328-4042 www.timewarnercable.com
Topsham Communications, LLC	113 Fairground Road P.O. Box 1075 East Corinth, VT 05040-1075	1-800-624-6085 802-439-5600
Trans National Communications International, Inc.	2 Charlesgate West Boston, MA 02215	1-800-800-8400 617-369-1187
Transbeam, Inc.	20 West 36th St. www.transbeam.com New York, NY 10018	1-877-987-2672 253-851-6474 www.transbeam.com
UCN, Inc.	7730 So. Union Park Avenue, Suite 500 Midvale, UT 84047	800-669-3319 866-800-0007 www.ucn.net
United Systems Access Telecom, Inc.	5 Bragdon Lane Suite 200 Kennebunk, ME 04043	888 872-9400 703 287-2404
USD CLEC, Inc.	318 South Clinton St., Suite 502 Syracuse, NY 13202	1-877-532-8263 315-579-7201 www.usadatanet.com
Vanco Direct USA, LLC	200 S. Wachter Dr., Ste 200 Chicago, IL 60606	1-888-651-5620 312-881-4131
Verizon Select Services, Inc.	1 Verizon Way, Mail Code VC22E243 Basking Ridge, NJ 07920	1-877-483-6222 908-696-2081 www.verizon.com
Wholesale Carrier Services Inc.	5471 N. University Dr Coral Springs, FL 33067	888-280-4927 561-750-7244 www.wcs.com
Winstar Communications, LLC	520 Broad Street Newark, NJ 07102-3111	888 961-8800 202 659-1931

Company Name	Address	Telephone # Internet Address
XO Communications Services Inc.	13865 Sunrise Valley Drive Herndon, VA 20171	1-888-575-6398 949-417-7270 www.xo.com
Zone Telecom, Inc.	3 Executive Campus, STE 520 Cherry Hill, NJ 08002	856-333-9633 561-495-4287

Source: New Hampshire Public Utilities Commission, CLEC Customer Contacts
<http://www.puc.nh.gov/telecom/cleccustomercontacts.pdf>

For more information on telecommunications, visit the New Hampshire Public Utilities Commission website www.puc.state.nh.us .

Electricity

Industrial usage rates in New Hampshire compare favorably with similar rates of other companies throughout the northeast. New Hampshire's utility companies are meeting the state's industries power needs and are poised to meet those requirements into the future. Listed below are the state's electric companies.

Utility	Communities Served			Number of Customers	% of Total
Granite State Electric Co. (A National Grid Company) 9 Lowell Rd Salem, NH 03079 (603) 890-7000 1-800-322-3223 www.nationalgridus.com/granitestate/	Acworth* Alstead* Atkinson* Bath* Canaan* Charlestown* Cornish* Derry*	Enfield* Grafton* Hanover* Langdon* Lebanon* Lyme* Marlow* Monroe*	Orange* Pelham* Plainfield* Salem Surry* Walpole Windham*	41,158	6%
New Hampshire Electric Cooperative Inc 579 Tenney Mountain Hwy Plymouth, NH 03264-3147 (603) 536-1800 1-800-698-2007 www.nhec.com	Bartlett Benton Center Harbor Dorchester Ellsworth Groton	Hales Location Holderness Jackson Lincoln Moultonborough Plymouth	Rumney Warren Wentworth Woodstock plus limited service in 102 other towns	83,800	12%
Public Service Co. of New Hampshire 780 N. Commercial St PO Box 330 Manchester NH 03105-0330 (603) 669-4000 1-800-662-7764 (PSNH) 1-800-448-7764 (outside NH) www.psnh.com	Approximately 70% of the state servicing all or portions of 211 communities			492,823 (includes CVEC)	71%
Unitil Energy Systems, Inc. (a Unitil Company) Concord Area: One Mcguire St Concord, NH 03301 (603) 224-2311 Exeter Area: 114 Drinkwater Rd Kensington, NH 03833 (603) 772-5916 Both: 1-800-852-3339 www.unitil.com	Boscawen Bow Canterbury Chichester Concord Epsom Salisbury Webster	Atkinson Brentwood* Danville* Derry* E Kingston Exeter Greenland* Hampstead* Hampton Hampton Beach	Hampton Falls Kensington Kingston* Newton* North Hampton* Plaistow Seabrook South Hampton Stratham*	75,948	11%

* = Partial service area

Source: FERC Form 1 Pg. 301, 2008 Calendar Year

For more information, visit the NH Public Utilities Commission website

<http://www.puc.nh.gov/Regulatory/companies-regulated-tariffs.htm#elec>

Gas

Natural Gas

There is an ample supply of natural gas to the principal industrial centers in New Hampshire. The companies listed below are cooperative in arranging for non-interruptible interim, peak shaving or standby requirements as needed by a company. Availability and delivery terms are obtained from the firms listed below.

Liquid Petroleum Gas

Bulk gas is available where natural gas is not located in New Hampshire. Note that Keene has stand-by propane air system. Bulk gas is stored in large quantities to supply wholesalers and processors at strategic locations including Claremont, Concord, Derry, Epping, Exeter, Franconia, Goffstown, Greenland, Keene, Lebanon, Manchester, Nashua, Newington, North Conway, Peterborough, Portsmouth, Rochester and Salem.

Utility	Communities Served	Number of Customers	% of Total
National Grid 201 Jones Road, 5 th Floor Waltham, MA 02451 1-800-262-4111 www.nationalgrid.com	Allenstown Derry Loudon Amherst Franklin Manchester Auburn Gilford Merrimack Bedford Goffstown Milford Belmont Hollis Nashua Berlin Hooksett Northfield Boscawen Hudson Pembroke Bow Laconia Sanbornton Canterbury Litchfield Tilton Concord Londonderry	87,440	76%
New Hampshire Gas Corporation (underground propane gas only) 32 Central Square P.O. Box 438 Keene, NH 03431 (603) 352-1230	Keene	1,100	
Unitil/Northern Utilities, Inc 6 Liberty Lane West Hampton, NH 03842 (508) 836-7000 1-800-552-3043 www.unitil.com	Atkinson Hampton Plaistow Dover Hampton Beach Portsmouth Durham Hampton Falls Rochester East Kingston Kensington Rollinsford East Rochester Madbury Salem Exeter Newington Seabrook Gonic North Hampton Somersworth Greenland Pelham Stratham	27,249	24%

Source: New Hampshire Public Utilities Commission

For more information, visit the NH Public Utilities Commission website

www.puc.state.nh.us.

Water

The New Hampshire Public Utilities Commission regulates 33 water utilities in New Hampshire. The 33 water utilities own approximately 100 separate systems, ranging in size from 20 customers to about 22,000. Pennichuck Water Works is the largest, serving the greater Nashua area as well as a number of smaller systems in the southern part of the state.

The 33 water utilities regulated by the PUC only serve around 15% of all of New Hampshire's residents. The large majority of residents are served by either a municipal utility or by private wells. It is estimated that 38% of New Hampshire residents receive their water from private, on-site wells. Listed below are New Hampshire's regulated water utilities:

Company	Number of Customers	Areas Served
Aquarion Water Company	8,487	Hampton, North Hampton, limited area of Rye
Bow Lake Estates	41	Limited area of Strafford
Dockham Shores	60	Limited area of Gilford
Forest Edge	38	Limited area of Conway
Fryeburg Water	67	Limited area of Conway
Hampstead Area Water	2,858	Limited areas of Atkinson, Chester, Danville, East Kingston, Fremont, Hampstead, Kingston, Nottingham, Plaistow, Salem, and Sandown
Hanover Water Works	1,818	Hanover
Lakeland Management	154	Limited area of Belmont
Lakes Region Water	1,606	Limited areas of Campton, Conway, Freedom, Gilford, Laconia, Moultonboro, Ossipee, Tamworth, Thorton, Tuftonboro, and Wolfeboro
Lakeview Water	1	Limited area of Alton
Northern Shores	31	Limited area of Tilton
Pennichuck Water Works	25,576	City of Nashua, Town of Amherst, limited areas of Bedford, Derry, Epping, Hollis, Merrimack, Milford, Newmarket, Newton, Plaistow, and Salem
Pennichuck East Utility	5,313	Towns of Litchfield, Pelham, Windham, limited areas of Atkinson, Bow, Chester, Derry, Exeter, Hooksett, Lee, Londonderry, Plaistow, Raymond, and Sandown
Pittsfield Aqueduct	1,755	Town of Pittsfield, limited areas of Barnstead, Conway, and Middleton
Rolling Ridge	26	Limited area of Bartlett
Rosebrook Water	389	Limited areas of Carroll, Bethlehem, and Crawford's Purchase
Tioga River	57	Limited area of Belmont and Gilford
West Swanzey Water Co.	65	Limited area of Swanzey
White Rock Water Co.	95	Limited area of Bow
Wildwood Water	49	Limited area of Albany

Source: <http://www.puc.state.nh.us/Water-Sewer/Regulated%20Water%20Systems.pdf>

Listed below are New Hampshire municipal water sources with water capacity of 500,000 gallons per day or above.

Municipality	System Name	Population Served
Alton	Alton Water Works	1,750
Ashland	Ashland Water Department	1,500
Barnstead	Pac Locke Lake Water System	2,000
Berlin	Berlin Water Works	9,500
Bethlehem	Bethlehem Village District	1,700
Boscawen	Penacook Boscawen Water Precinct	3,700
Bristol	Bristol Water Works	3,327
Charlestown	Charlestown Water Works	2,500
Claremont	Claremont Water Department	11,250
Concord	City of Concord	43,000
Conway	Conway Village Fire District	1,937
Conway	North Conway Water Precinct	5,000
Derry	Derry Water Department	15,000
Dover	City of Dover Water Department	28,000
Durham	UNH /Durham Water System	16,000
Exeter	Exeter Water Department	11,000
Farmington	Farmington Water Department	3,000
Franklin	Franklin Water Works	7,000
Goffstown	Goffstown Village Precinct	3,000
Gorham	Gorham Water and Sewer Department	2,630
Grantham	Village District of Eastman	3,000
Hampton	Aquarion Water Co of NH	19,000
Hanover	Hanover Water Works Co	8,500
Haverhill	Woodsville Water and Light	2,000
Henniker	Cogswell Springs Water Works	2,400
Hillsborough	Hillsborough Water Works	2,000
Hooksett	Central Hooksett Water Precinct	3,500
Hooksett	Hooksett Village Water Precinct	2,250
Hopkinton	Contoocook Village Precinct	1,600
Hudson	Hudson Water Department	16,000
Jaffrey	Jaffrey Water Works	3,825
Keene	Keene Water Department	25,000
Laconia	Laconia Water Works	12,000
Lancaster	Lancaster Water Department	2,450
Lebanon	Lebanon Water Department	10,050
Lincoln	Lincoln Water Works	2,750
Litchfield	PEU Litchfield	3,500
Littleton	Littleton Water and Light Department	5,800
Londonderry	PEU /Londonderry	3,300
Manchester	Manchester Water Works	133,000
Meredith	Meredith Water Department	2,635
Merrimack	Merrimack Village District	23,000
Milford	Milford Water Utilities Department	8,500
Moultonborough	Paradise Shores	1,881

Municipality	System Name	Population Served
Nashua	Pennichuck Water Works	85,000
New London	New London Springfield Water	2,750
Newmarket	Newmarket Water Works	5,000
Newport	Newport Water Works	5,000
Northfield	Tilton Northfield Water Dist	2,500
Northumberland	Groveton Water System	2,650
Pembroke	Pembroke Water Works	5,200
Peterborough	Peterborough Water Works	4,062
Pittsfield	Pittsfield Aqueduct Co	1,595
Plymouth	Plymouth Village Water and Sewer	6,300
Portsmouth	Portsmouth Water Works	33,000
Raymond	Raymond Water Department	2,600
Rochester	Rochester Water Department	20,000
Rollinsford	Rollinsford Water and Sewer District	1,688
Rye	Rye Water District	3,900
Salem	Salem Water Department	18,000
Seabrook	Seabrook Water Department	14,000
Somersworth	Somersworth Water Works	12,000
Sunapee	Sunapee Water Works	2,082
Winchester	Winchester Water Department	2,800
Wolfeboro	Wolfeboro Water and Sewer	5,500
Woodstock	Woodstock Water Department	2,475

Source: NH Department of Environmental Services, Drinking Water and Groundwater Bureau
http://www2.des.state.nh.us/OneStop/Public_Water_Systems_Query.aspx

Sewer

The New Hampshire Public Utilities Commission regulates six sewer utilities in New Hampshire. Listed below are New Hampshire's regulated sewer companies:

Company	Number of Customers	Areas Served
Atkinson Area Waste Water Recycling	1	Atkinson
Bedford Waste Services Inc.	78	Bedford
Bodwell Waste Services Corp.	450	Manchester, Londonderry
Eastman Sewer Co.	535	Grantham
Lakeland Management Co.	152	Belmont

Source: New Hampshire Public Utilities Commission,
<http://www.puc.state.nh.us/Water-Sewer/Regulated%20Sewer%20Companies.pdf>

Taxes and Business Climate

New Hampshire is a low cost state in a high cost region. New Hampshire offers one of the lowest tax burdens in the country for business owners and their workers. They take home more of their income than in many other states. And there are a number of financial resources for business owners.

Taxes

- No sales tax
- No use tax
- No broad base income tax
- No capital gains tax
- No inventory tax
- No higher assessment for commercial or industrial real estate
- Loan guarantees
- Tax exempt financing for manufacturers

Even with short-term tax abatements, credits, exemptions or cash subsidies offered by other states, the state of New Hampshire is still often less expensive as a place to do business. Sooner or later, the recipient of subsidies becomes subject to the taxation necessary to generate all future subsidies. Instead, New Hampshire believes that less taxes and smaller government are better forms of incentives in the long-term.

2009 State-to-State Comparisons								
	NH	CT	ME	MA	RI	VT	NY	NC
Corporate Income Tax %	8.5	7.5	8.93	9.5	9.0	8.5	8.307	6.9
Personal Income Tax %	0.0	5.0	8.5	5.3	7.0	9.5	6.85	7.8
Sales Tax & Use Tax %	0.0	6.0	5.0	5.0	7.0	6.0	4.0	4.5
Capital Gains Tax %	0.0	5.0	8.5	5.3	7.0	5.7	6.85	7.8
Internet Access Tax	Y	N	N	N	N	N	N	N
Business Personal Property Tax	N	N	N	N	N	N	N	N
Unemployment Insurance Tax/ Per Employee	\$136	\$465	\$184	\$354	\$437	\$80	\$349	\$232
Right to Work State	N	N	N	N	N	N	N	Y

Source: NH Business Resource Center,

www.nheconomy.com/recruitment/state-to-state-comparison.aspx

New Hampshire is one of the most business friendly states in the United States. The Tax Foundation ranked New Hampshire 8th overall in the Best Business Tax Climate.

Ranking	State
8	New Hampshire
32	Massachusetts
37	Connecticut
39	North Carolina
40	Maine
43	Vermont
46	Rhode Island
49	New York

Source: Tax Foundation, 2009

New Hampshire Business Taxes

Business Profits Tax (BPT):

- An 8.5% tax is assessed on income from conducting business activity within the state.
- Any business organization, organized for gain or profit carrying on business activity within the state is subject to this tax. However, organizations with \$50,000 or less of gross receipts from all their activities are not required to file a return.

Business Enterprise Tax (BET):

- 0.75% tax is assessed on the enterprise value tax base, which is the sum of all compensation paid or accrued, interest paid or accrued, and dividends paid by the business enterprise, after special adjustments and apportionment.
- Enterprises with more than \$150,000 of gross receipts from all their activities, or an enterprise value tax base more than \$75,000, are required to file a return.

Communication Services Tax:

- A 7% tax on all two-way communication services.
- The tax is paid by the consumer and collected by two-way communication providers. All two-way communication providers are responsible for collecting the tax from the consumer and filing a return with the Department.

Real Estate Transfer Tax:

- A tax on the transfer, sale or granting of real property or an interest in real property. The tax is \$.75 per \$100 of the price or consideration of the transfer.
- The tax is assessed on both the buyer and the seller, with a minimum charge of \$20 each.

State Education Property Tax:

- A state education property tax is assessed on all New Hampshire property owners. The tax is assessed and collected by local municipalities. Local property taxes, based upon assessed valuation, are assessed, levied and collected by municipalities.
- Local property tax rates can be found on the NH Department of Revenue Administration website www.nh.gov/revenue.

For more information on state taxes visit the New Hampshire Department of Revenue Tax Administration website www.nh.gov/revenue.

Business and Financial Incentives

Financial Incentives

In addition to low taxes, the state of New Hampshire provides financial incentives to assist businesses in relocating and expanding in the state – all tailored to the size of individual projects, ranging from two employees to 2,000 employees. These incentives include:

Revitalization Zone Tax Credits (Formally CROP Zone)

The state offers a program called Revitalization Zone Tax Credits. Revitalization Zone Tax Credits, which is a short term, tax credit against the business profits and enterprise taxes. To qualify, the location must meet certain demographic criteria, or be in an unused or underutilized industrial park, or vacant land, or structures previously used for industrial, commercial, or retail purposes but currently not so used, or Brownfield site.

Coos County Job Creation Tax Credit

During the 2008 session, the Legislature enacted a Coos County Job Creation Tax Credit against business taxes paid to the state of New Hampshire. The credit is granted to businesses for each new, full time, year-round employee hired in Coos County for which actual wages paid, including the amount paid by the employer for medical and dental benefits, equals or exceeds 150 percent of the current state minimum wage (\$6.50 through July 23, 2008, the state hourly rate between July 24, 2008 and August 31, 2008 is \$6.55 and on or after September 1, 2008 the rate increases to \$7.25). The amount of the credit is based upon the proportion that the wage for the new employee exceeds the minimum wage. If the proportion of the wage for the new employee is equal to or greater than 150% of the minimum wage but not less than 200% of the minimum wage, the amount of the credit shall be \$750. If the proportion of the wage for the new employee is equal to or greater than 200% of the minimum wage, the amount of the credit shall be \$1,000.00.

Job Training Fund

Talent development is a major component of New Hampshire's economic vitality, and businesses large and small realize the importance of a skilled and educated workforce. That's why the New Hampshire Job Training Fund was created, and we hope your company is able to take advantage of this matching grant program designed to enhance worker skills and help you stay competitive in the global marketplace.

A minimum of 50 percent cash match is required. Ineligible matching funds include salaries, wages bonuses and benefits of employees in training; in-kind contributions; administrative or entertainment expenses; and costs resulting from violations of, or failure to comply with federal, state or local laws and regulations.

Low Interest Loan Program Based on New Jobs

The State of New Hampshire offers a low interest loan program through Citizens Bank that provides financing from \$250,000 to \$10 million. The loan is based on creating new jobs in New Hampshire. For every new job created, \$40,000 can be allocated towards a loan for investments in machinery, equipment, and buildings. The interest rate is offered at 5.50%. The specified jobs must be created within three years after the funds are borrowed.

Energy Efficiency Loans

In cooperation with Ocean Bank, New Hampshire offers a low interest loan (1% below prime) for the purchase of new energy efficient equipment. The state also offers free site visits to determine a strategy for improving energy efficiency; Free industrial assessments to eligible small and medium-sized manufacturing plants; Research connections with university faculty for energy related projects; Educational venues including workshops on industrial technologies developed and taught by US DOE Best Practices professionals; and links to potential grants and rebate programs from utilities and Federal programs.

Research and Development Credit

During the 2007 session, the Legislature enacted a research and development credit against business taxes paid to the state of New Hampshire. Under the 2007 Laws of New Hampshire, Chap. 271, the Legislature has designated \$1,000,000 for each of the next five fiscal years to be available to fund the credit.

Business organizations that have expenditures made during the fiscal year for qualified manufacturing research and development. "Qualified manufacturing research and development" expenditures are wages paid to employees of the business organization for services rendered in New Hampshire which qualify and are reported as a credit by the business organization under section 41 of the Internal Revenue Code. More specifically, "qualified manufacturing research and development" expenditures are the wage amounts attributable to New Hampshire that make up lines 5, 24, or 49 of the business organization's Federal Form 6765.

State Funding Sources

For additional information on financing, please contact one of the following state or federal organizations and programs:

<p>Community Development Block Grant (CDBG) 2 ½ Beacon Street Concord, NH 03301-2361 (603) 271-2155 www.state.nh.us/osp/cdbg/index.htm</p>	<p>Community Development Finance Authority (CDFA) 14 Dixon Ave, Suite 102 Concord, NH 03301 (603) 226-2170 www.nhcdfa.org</p>
<p>MicroCredit-NH 7 Wall Street Concord, NH 03301 (603) 224-2069 www.microcreditnh.org</p>	<p>New Hampshire Business Finance Authority 14 Dixon Avenue, 2nd Floor Concord, NH 03301 (603) 271-2391 www.nhbfa.com</p>
<p>New Hampshire Community Loan Fund 7 Wall Street Concord, NH 03301 (603) 224-6669 www.nhclf.org</p>	<p>New Hampshire Small Business Administration 143 North Main Street, Suite 202 Concord, NH 03301 (603) 225-1400 www.sba.gov/nh</p>
<p>New Hampshire Small Business Development Corporation (NHSBDC) 110 McConnell Hall Durham, NH 03824 (603)862-2200 http://www.nhsbdc.org/</p>	<p>U.S. Department of Agriculture 10 Ferry Street Concord, NH 03301-5081 (603) 223-6045 www.rurdev.usda.gov/vt</p>

Local Funding Sources

Many local and regional revolving loan funds exist throughout New Hampshire. These funds have been capitalized from a variety of services, many with federal monies. The administration of these funds is generally handled by a non-profit corporation, while the local funds most often are overseen by governing bodies with the help of a loan committee. The loans may be used in conjunction with other sources to leverage additional monies or independently finance the project.

Certified Development Corporation Funding

Every area in the state is served by a Certified Development Corporation that provides long-term, fixed rate second mortgage loans for capital investment through the SBA 504 Loan Program:

<p>Capital Regional Development Council P.O. Box 664 Concord, NH 03302-0664 (603) 228-1872 www.crdc-nh.com</p>
<p>Granite State Economic Development Corporation 1 Cate Street Eldridge Park, Unit 5 P.O. Box 1491 Portsmouth, NH 03802-1491 (603) 436-0009 www.granitestatedev.com</p>
<p>Northern Community Investment Corporation P.O. Box 396 St. Johnsbury, VT 05819 (802) 748-5101 www.ncic.org</p>

Business Incentives

In addition to low taxes and financial assistance, a network of programs is provided through the State of New Hampshire including:

- **Federal Contract Procurement:** The Procurement Technical Assistance Program (PTAP) is sponsored by the State of New Hampshire Business Resource Center and the Defense Logistics Agency. This national program provides specialized and professional assistance to individuals and businesses seeking to learn about contracting and subcontracting opportunities with Department of Defense (DOD), other federal agencies, or state and local governments.
- **Export/Import Assistance:** The New Hampshire International Trade Resource Center (ITRC), managed by the Office of International Commerce, plans, develops, and administers programs for international trade promotion and foreign market development for New Hampshire companies. The center also houses the U.S. Department of Commerce, the U.S. Export-Import Bank, the U.S. Small Business Administration, the NH Small Business Development Center, the U.S. Agency for International Development, and the New Hampshire International Trade Association.
- **Help with Early Stage Research:** The New Hampshire Industrial Research Center (IRC) has a matching grant program whereby New Hampshire industrial companies can apply for State subsidized technical assistance from the University of New Hampshire, Dartmouth College, and Dartmouth Medical School. Areas of technical assistance include product and process R&D, biotechnology, hardware/software development, materials characterization, process troubleshooting, pollution prevention, quality improvement, automation, equipment design, as well as manufacturing work flow and operations improvement.
- **Assistance in Starting a Small Business:** The New Hampshire Small Business Development Center offers free, one-on-one, confidential business counseling, low cost training programs, and access to information and referral. Specialized services include environmental counseling, manufacturing assistance, international trade programs, and innovative economic development initiatives.
- **Manufacturing Consulting:** The New Hampshire Manufacturing Extension Partnership (MEP) provides low cost consulting services, including lean and agile supply chain management, product development, technology transfer, and commercialization; quality management, including compliance with ISO 9000/14000 certification requirements; information technology (IT) management; plant layout, equipment specification, and health, safety, energy and environmental issues.

For more information visit the State of New Hampshire Department of Resources and Economic Development's Business Resource Center website, www.nheconomy.com

Labor Laws

Minimum Wage:

Currently- \$7.25

Overtime:

Overtime is paid to hourly employees at the rate of time and one half of the employee's regular rate of pay for all hours actually worked over forty in any one week.

Lunch Breaks:

An employer cannot require that an employee work more than five consecutive hours without granting a thirty minute lunch or eating period. If the employer cannot allow thirty minutes the employee must be paid if they are eating and working at the same time.

Right to Work:

In New Hampshire an employer can fire without giving a reason or a notice.

An employee who reports to work at the employer's request must be paid for a minimum of two hours, unless the employer can contact the employee prior to the employee arriving to work.

NH Youth Employment Certificate ("Working Papers"):

The Youth Employment Certificate is required for any youth 12 to 15 years old and must be on file at the employer's place of business within three business days of the first day of employment. Employers are required to have on file at the work place, at the time employment begins, written permission by the parent or guardian of a 16 or 17 year old permitting the youth's employment.

Workers' Compensation:

Under the New Hampshire Workers' Compensation Law, every employer who has any employees, full or part-time, is required to cover these employees with workers' compensation insurance written by a carrier. It does not matter if they are related, such as daughter, son, husband, etc. It also does not matter if the business is a "Non-Profit" organization.

Sole-proprietors, partners and self-employed persons are not required to carry workers' compensation on themselves but may elect to be covered. Sole proprietors or partners operating as Sub-Contractors, without employees, under a General Contractor may be required to carry workers' compensation coverage by the General Contractor.

If a corporation or limited liability company (LLC) has three or less executive officers or LLC members and no other employees, coverage is not mandatory but may be elected. Once there is a 4th executive officer or LLC members, workers' compensation insurance must be obtained. Once coverage is in place, all persons, including all officers or LLC members, are considered employees and would automatically be covered. Up to three executive officers or LLC members may then elect to be excluded. Professional Associations are to be treated the same as corporations and LLC.

For more information on New Hampshire Labor laws, visit the New Hampshire Department of Labor website www.labor.state.nh.us.

International Commerce

With a location ideally situated for air, land and sea transportation, New Hampshire is a leader in overseas trade, with exports reaching an all-time record high of \$3.8 billion in 2008. New Hampshire's International Trade Resource Center (ITRC) offers guidance to those seeking to export, as well as import New Hampshire products.

The New Hampshire Office of International Commerce is organized to plan, develop, and administer programs for international trade promotion and foreign market development, and to coordinate other public and private organizations involved in concurrent efforts.

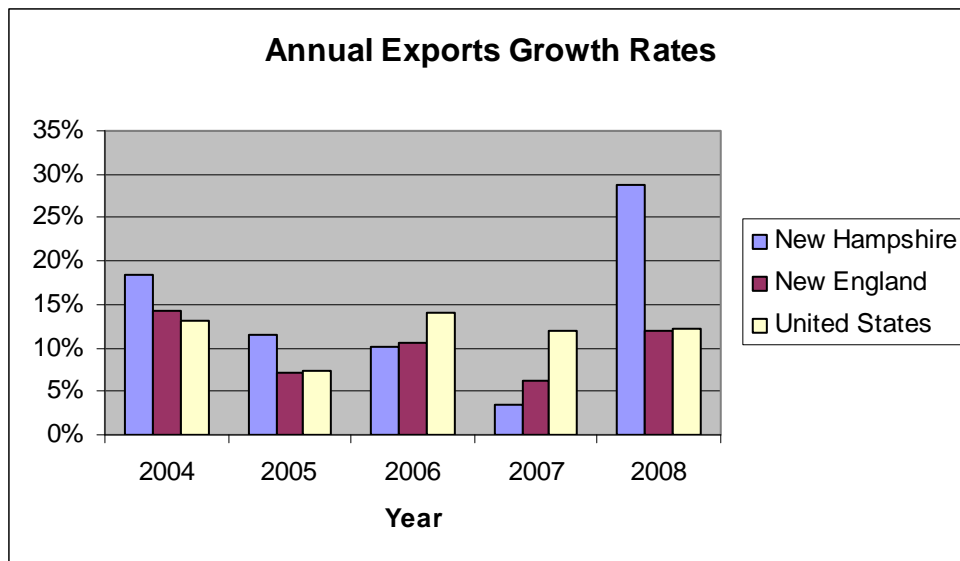
Export Statistics

New Hampshire's export shipments of merchandise in 2008 totaled \$3.8 billion, up 64% from the \$2.3 billion exported in 2004.

New Hampshire exported globally to 168 foreign destinations in 2008. The state's largest market in 2008 was NAFTA members Canada and Mexico followed by China, Germany, the United Kingdom, and Japan.

Annual Exports (in millions of dollars)

	2004	2005	2006	2007	2008
New Hampshire	\$2,293	\$2,557	\$2,817	\$2,914	\$3,752
New England	\$39,828	\$42,631	\$47,170	\$50,148	\$56,192
United States	\$807,516	\$867,137	\$989,744	\$1,109,272	\$1,245,004



Source: US Census Bureau, [Foreign Trade Statistics](#)

Export Sales

Since 1997, New Hampshire's exports have seen considerable growth over the past ten years, more than doubling in size. Spanning a range of products and services, New Hampshire exports to over 160 countries throughout the world. The following markets play major roles in New Hampshire's exporting success:

- North America
- Europe
- Eastern Europe and the Newly Independent States
- Asia/Pacific Rim
- Central and South America

In 2008, NH's export sales reached nearly \$3.8 billion, an increase of approximately 64% over 2004 exports. Between the years of 2006-2008, New Hampshire exports increased 33%.

New Hampshire Industries

New Hampshire's leading export categories in 2008 were electrical machinery, including computers (\$1.3 billion) and industrial machinery (\$1.1 billion). Together, these two product groups accounted for more than 65% of the state's total exports. Other important exports were optical and medical instrumentation (\$332 million), and plastics products (\$149 million).

A wide range of manufacturing and service industries are based in New Hampshire, producing everything from computer hardware and software, high technology industrial machinery, electronic equipment and hazardous waste management systems to specialty products such as environmentally sensitive motorbikes, footwear, and Shaker-style furniture.

The State's Global Markets

New Hampshire businesses export to over 180 countries throughout the world, spanning a range of products and services. Canada is traditionally NH's most important market, accounting for roughly 17% of 2008 total exports.

Exports to Mexico posted a large gain in 2008, growing over 300% to \$556 million, moving up to second place in a country ranking. Exports to China rose by 21% in 2008, while exports to Germany gained 15%. Exports to Japan grew by 15%.

Exporting Assistance to New Hampshire Companies

The New Hampshire International Trade Resource Centers unique alliance of state, federal, and private sector organizations all conveniently housed in one single location offers you a full spectrum of information, programs, and customized services. The Trade Center also offers an extensive international business library, the statewide hub of the International Trade Data Network, a worldwide network of Commercial Consuls, a European-based logistics center, overseas virtual offices, and more. From the development of an export strategy, to setting up trade shows, to financing the ultimate foreign sales transaction the Trade Center can help you capture your share of the huge global market. The International Trade Resource Center is the one-stop location to get you in connected with the following resources to help with your international trade needs:

- New Hampshire Office of International Commerce
- U.S. Department of Commerce
- Export-Import Bank of the United States
- Small Business Administration
- Southern New Hampshire University
- New Hampshire International Trade Association
- International Trade Data Network
- Research Library
- New Hampshire European Logistics Center
- New Hampshire House(s)
- New Hampshire Commercial Consul

For further assistance or information, visit www.exportnh.com or contact the International Resource Center at (603) 334-6074 or the Office of Business and Industrial Development at (603) 271-2591.

New Hampshire Top 25 Exports by Country, 2005-2008

(in millions of dollars)

Rank	Country	Value 2005	Value 2006	Value 2007	Value 2008	% Change 2007/2008
Total U.S. Exports		867,137	989,784	1,109,272	1,245,004	12.2
New Hampshire Total		2,557	2,817	2,914	3,752	28.8
1	Canada	575	603	609	639	4.9
2	Mexico	103	\$116	128	558	335.9
3	China	116	183	272	329	79.8
4	Federal Republic of Germany	151	213	227	262	15.4
5	United Kingdom	176	174	184	195	6.0
6	Japan	172	129	143	164	14.7
7	Netherlands	216	193	145	149	2.8
8	Hong Kong	72	97	102	105	2.9
9	South Africa	9	10	9	79	777.8
10	Italy	71	89	84	76	-9.5
11	Turkey	30	47	60	73	21.7
12	France	74	60	78	71	-9.0
13	Switzerland	29	28	24	66	175.0
14	Singapore	49	62	62	60	-3.2
15	Philippines	6	6	6	60	900.0
16	Thailand	74	48	41	59	43.9
17	Australia	62	84	51	58	13.7
18	Brazil	29	45	36	56	55.6
19	South Korea	82	82	65	55	-15.4
20	Israel	45	42	38	50	31.6
21	Taiwan	43	48	51	46	-9.8
22	Ireland	28	35	31	27	-12.9
23	India	16	20	25	27	8.0
24	Malaysia	24	32	22	27	22.7
25	Spain	27	34	38	26	-31.6

Source: U.S. Census Bureau, Foreign Trade Division

Visit the US Census Bureau, Foreign Trade Division's website,
<http://www.census.gov/foreign-trade/www> for more information.

Quality of Life

All states say they have “quality of life,” but the fact is that New Hampshire is small enough to support a balanced quality of life without sitting in traffic for two hours. Employees and company owners choose to live in New Hampshire because there are excellent school systems, high quality health care, low crime rates, sophisticated technologies, clean air, mountains, oceans, lakes and historical and cultural resources, and commuting to work takes on average only 30 to 45 minutes. New Hampshire is also close to major metropolitan areas; Boston is a one-hour commute by automobile and New York City is a four and a half hour commute.

Social Surveys

New Hampshire has been highly rated in national social surveys. New Hampshire was recently ranked the third “Most Livable State” by CQ Press. New Hampshire ranked this high because of factors such as its low crime rate, reasonable cost of living and highly educated and healthy population. The table below lists some of the quality of life categories in which New Hampshire has ranked high.

Categories	National Rank	New England Rank
Favorable Business Tax Climate	8 th	1 st
Standard of Living (by Poverty Rate) 2005-2007	1 st	1 st
Most Livable State (CQ Press, 2009)	3 rd	1 st
Safest State (Crime per 100,000 people, 2008)	1 st	1 st
Child and Family Well-Being (Annie E. Casey, 2008)	1 st	1 st
Healthiest State (CQ Press, 2008)	2 nd	1 st
% of Population Graduated from High School in 2007	3 rd	1 st
Per Capita Income (2007)	9 th	3 rd

Housing Costs

Despite a softening real estate and rental market, New Hampshire's citizens continue to face a significant housing affordability challenge. Property taxes, and other costs associated with keeping a family housed, have increased substantially in the past year. These associated expenses have had the effect of raising the overall cost of housing for both renters and home owners, thus continuing the challenge of affordability for Granite State residents. Although rents and home prices have recently stabilized or even fallen slightly, there is still a substantial affordability gap between household incomes and housing costs for most low and moderate income New Hampshire families.

Median Gross Rental Cost by Type

Year	All Units	0-Bedroom Units	1-Bedroom Units	2-Bedroom Units	3-Bedroom Units	4+ Bedroom Units
2008	\$969	\$615	\$800	\$1,044	\$1,200	\$1,466
2007	\$946	\$634	\$778	\$1,029	\$1,195	\$1,437
2006	\$928	\$600	\$794	\$1,003	\$1,194	\$1,400
2005	\$901	\$585	\$750	\$989	\$1,116	\$1,335
2004	\$896	\$592	\$754	\$978	\$1,094	\$1,274
2003	\$854	\$550	\$736	\$932	\$1,025	\$1,200

Source: New Hampshire Housing Finance Authority Residential Rental Cost Survey

Median Purchase Price by House Type

Year	All Homes	Existing Homes	New Homes	Non-Condominiums	Condominiums
2008	\$240,200	\$234,000	\$295,500	\$254,000	\$196,000
2007	\$252,500	\$245,000	\$300,000	\$269,900	\$199,000
2006	\$249,900	\$240,000	\$312,500	\$265,000	\$192,000
2005	\$250,000	\$240,000	\$299,933	\$270,000	\$196,000
2004	\$238,000	\$229,000	\$284,190	\$252,660	\$187,780
2003	\$215,000	\$201,600	\$267,500	\$229,400	\$169,900

Source: New Hampshire Housing Finance Authority Purchase Price Database

For more information on housing costs, visit the New Hampshire Housing Finance Authority website <http://www.nhhfa.org>

Climate

The New Hampshire climate is conducive to healthy minds and good worker attitudes. Winter storms impose very few travel problems as evidenced by school department averages of two no school days per season due to storms. Summers are temperate and air conditioning is not usually necessary for comfort, except for a few peak humid days. Precipitation is evenly distributed throughout the 12 months.

Temperatures for Concord, NH

Month	Normal Temperatures			Extreme Temperatures	
	Daily Max	Daily Min	Average	High	Low
January	30.6	9.7	20.1	68	-33
February	34.1	12.6	23.3	67	-37
March	43.8	22.7	33.3	89	-16
April	56.9	32.2	44.6	95	8
May	69.6	42.4	56	97	21
June	77.9	51.8	64.9	98	30
July	82.9	57.1	70	102	35
August	80.8	55.6	68.2	101	29
September	72.1	46.6	59.4	98	21
October	60.5	35.1	47.8	90	10
November	47.6	27.6	37.6	80	-5
December	35.6	16.2	25.9	73	-22
Annual	57.7	34.1	45.9	102	-37

Normal values are based on the period 1971-2000

Source: National Oceanic and Atmospheric Administration (NOAA)

Culture and Recreation

New Hampshire offers a wide variety of activities for residents and tourists alike all year round in any region of the state. Some of the activity types include:

- Enrich your mind at one of the many **galleries, historic sites, museums** and **theaters** in New Hampshire where arts and history combine to inspire creative minds.
- Sun yourself at a **beach** along NH's 18 miles of coastline or enjoy other **water activities** such as boating or swimming in one of the 1,300 lakes and ponds that provide recreation throughout the seasons.
- Get outdoors and experience year-round **outdoor activities** such as skiing, snowmobiling, golfing, biking, hiking, camping, fishing, or boating.
- Enjoy tax-free **shopping** in New Hampshire's unique stores, factory outlets or **antique stores**.
- Take a **scenic drive** through one of New Hampshire's 50 **covered bridges** or view the **fall foliage**.
- Experience New Hampshire made products at one of the many **Agricultural Fairs** or **Farmer's Markets** throughout the state.
- Catch a **sporting event** or a **performance** at one of New Hampshire's arenas or stadiums.

Visit the New Hampshire Department of Travel and Tourism's website for more information on New Hampshire's attractions <http://www.visitnh.gov>.